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STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. Michael Bilbrey

Mr. John Chiang, represented by Ms. Jeree Glasser-Hedrick

Mr. Richard Costigan

Mr. Rob Feckner

Mr. Richard Gillihan, represented by Ms. Katie Hagen

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Mr. Theresa Taylor

Ms. Betty Yee

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Matt Jacobs, General Counsel

Mr. Eric Baggesen, Managing Investment Director

Ms. Natalie Bickford, Committee Secretary

Mr. Dan Bienvenue, Managing Investment Director

Mr. Simiso Nzima, Investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Anne Simpson, Investment Director

Mr. Wylie Tollette, Chief Operating Investment Officer

ALSO PRESENT:

Ms. Margaret Brown

Mr. Allan Emkin, Pension Consulting Alliance

Ms. Christy Fields, Pension Consulting Alliance

Mr. Michael Flaherman

Mr. Andrew Junkin, Wilshire Consulting

Mr. Steve McCourt, Meketa Investment Group

Mr. Damien Mitchell, StepStone

Mr. Michael Ring, Service Employees International Union

Mr. Bryan Snow, Corona Police Officers Association

Ms. Kirsten Spading, Ceres

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1 P R O C E E D I N G S

2 CHAIRPERSON JONES: Good morning. I'd like to
3 call the Investment Committee meeting to order. And the
4 first order of business is roll call please.

5 COMMITTEE SECRETARY BICKFORD: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 (Laughter.)

8 CHAIRPERSON JONES: It's early

9 COMMITTEE SECRETARY BICKFORD: Bill Slaton?

10 VICE CHAIRPERSON SLATON: Here.

11 COMMITTEE SECRETARY BICKFORD: Michael Bilbrey?

12 COMMITTEE MEMBER BILBREY: Good morning

13 COMMITTEE SECRETARY BICKFORD: Good morning.

14 John Chiang represented by Jeree Glasser-Hedrick?

15 ACTING COMMITTEE MEMBER GLASSER-HEDRICK: Here.

16 COMMITTEE SECRETARY BICKFORD: Richard Costigan?

17 COMMITTEE MEMBER COSTIGAN: Here.

18 COMMITTEE SECRETARY BICKFORD: Rob Feckner.

19 COMMITTEE MEMBER FECKNER: Good morning.

20 COMMITTEE SECRETARY BICKFORD: Good morning.

21 COMMITTEE SECRETARY BICKFORD: Richard Gillihan
22 represented by Katie Hagen?

23 ACTING COMMITTEE MEMBER HAGEN: Here.

24 COMMITTEE SECRETARY BICKFORD: Dana Hollinger?

25 COMMITTEE MEMBER HOLLINGER: Here.

1 COMMITTEE SECRETARY BICKFORD: J.J. Jelincic?

2 COMMITTEE MEMBER JELINCIC: Greetings.

3 COMMITTEE SECRETARY BICKFORD: Good morning.
4 Ron Lind?

5 COMMITTEE MEMBER LIND: Here.

6 COMMITTEE SECRETARY BICKFORD: Priya Mathur?

7 COMMITTEE MEMBER MATHUR: Good morning.

8 COMMITTEE SECRETARY BICKFORD: Good morning.
9 Theresa Taylor?

10 COMMITTEE MEMBER TAYLOR: Here.

11 COMMITTEE SECRETARY BICKFORD: And Betty Yee?

12 COMMITTEE MEMBER YEE: Here.

13 CHAIRPERSON JONES: Okay. Thank you.

14 Before I call on the Chief Investment Officer,
15 I'd like to take a moment of personal privilege on a
16 couple of items. First to welcome Ms.
17 Glasser-Hendricks[sic] to the Investment Committee. She
18 will be representing the State Treasurer on the Investment
19 Committee going forward.

20 So welcome, Ms. Glasser-Hedrick.

21 The other thing I would like to do is make a few
22 comments on our CalPERS/CalSTRS Diversity Forum. On May
23 the 10th CalPERS and CalSTRS hosted the 2017 Diversity
24 Forum. The event was a success with approximately 450
25 attendees from across the investment industry, experts

1 from organizations such as Harvard, McKinsey, Mellon
2 Capital, and Blackstone came and shared their insights and
3 experience with attendees.

4 We had keynote speakers from Helena Morrissey of
5 the Diversity Project and John Thompson, Board Chairman of
6 Microsoft. Both keynotes drove home powerful messages
7 about the importance of a diverse workforce.

8 In addition to our keynotes, we had panel
9 sessions covering key topics, such as which method yield
10 the best results in increasing diversity, real-life cause
11 case studies from organizations that have successfully
12 increased diversity, how to improve diversity in the Board
13 room, the efforts currently undertaken by both CalPERS and
14 CalSTRS, growing the pipeline of diverse talent at all
15 levels of the organization, and a very special panel that
16 addressed what mentor/mentee relationship can mean to
17 participants in the organization.

18 Videos of the session will be available on
19 CalPERS' and CalSTRS' websites soon. We want to thank our
20 strategic partners, our investment managers who helped
21 make this event a success.

22 Lastly, thanks to you, the CalPERS and CalPERS
23 staff, and the event team for their efforts to plan and
24 orchestrate this outstanding event.

25 Thank you very much.

1 Mr. Eliopoulos.

2 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, Mr.
3 Chair, members of the Committee, thank you for that
4 acknowledgement. It was a very team-oriented effort, both
5 here at CalPERS and at CalSTRS in putting the agenda
6 together and the curriculum together. Over a year in the
7 planning of that event, particularly our Investment
8 Manager engagement program who, during this past year,
9 under the leadership of Laurie Weir and now Clint
10 Stevenson. That whole team worked tirelessly.

11 And I just, if I could, highlight one staffer in
12 particular who led this effort for CalPERS, Carrie
13 Douglas-Fong was very incredible really in her envisioning
14 of the agenda, the topics, seeking out the speakers that
15 you saw come to fruition at the event. She was tireless
16 in her efforts to really put on a terrific day, but also
17 you could see the effect of team work, both within our
18 entire organization, both the Board and staff, as well as
19 CalSTRS. And I think it's a real good example of what you
20 can accomplish when you have two great organizations like
21 CalPERS and CalSTRS working together for common goals and
22 betterment of the marketplace.

23 CHAIRPERSON JONES: Okay. Before you start, Mrs.
24 Mathur wanted to --

25 COMMITTEE MEMBER MATHUR: Thank you. I just want

1 to say as somebody who has attended most of the diversity
2 forums that we've hosted in the past, all of which were
3 good, this one really blew me away. And I do think it's a
4 credit to Carrie Douglas-Fong and the rest of the team,
5 both here at CalPERS and at CalSTRS. And I -- it really
6 was a remarkable, inspiring, content-rich event. And I
7 very much enjoyed it, and everyone I met did too.

8 Thanks.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: Wonderful.
10 Thank you

11 CHAIRPERSON JONES: Okay thanks.

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: Now
13 turning -- turning to my comments of the morning for this
14 month. I think the Committee will remember last month, I
15 gave a summary of the political and economic climate in
16 Europe. Today, I thought I'd turn our attention to Asia,
17 another vital region and marketplace for our investment
18 portfolio, and key to our success in investing into the
19 future.

20 Before I start, I think it is worth contrasting
21 Asia to Europe at the very outset to frame my comments.
22 They're very different regions of the globe. As we saw
23 last month, you know, Europe is a relatively, relatively
24 homogeneous region. It has a European Union that we
25 discussed which provides an overarching political super

1 structure.

2 It has a single currency, for the most part,
3 within the continental European Union. And while we
4 discussed certainly the risk to that relative homogeneity,
5 it is still possible, and even credible, to discuss and
6 summarize Europe as a region in a brief discussion.

7 Asia, on the other hand, is a much, much more
8 heterogeneous region. We just talk a little bit about
9 some of the countries that make up that region of the
10 globe, China, Hong Kong, Taiwan, Japan, South Korea,
11 Australia, Singapore, at least with that grouping all
12 major developing or developed economies with different
13 currencies and certainly major political differences in
14 their governance.

15 Some of the major emerging economies within Asia,
16 such as India, Indonesia, Malaysia, Thailand, Vietnam,
17 Cambodia, also with very different characteristics and
18 currency. So I am a bit trepidatious to summarize this
19 region in a brief commentary. And certainly, there is not
20 enough time to discuss each of the individual countries
21 today, but I'll try and highlight some of the major
22 countries as I go forward.

23 A key unifying theme to find within the Asian
24 region, and across that region, is growth. We've seen,
25 and we've discussed in this Investment Committee over a

1 decade now, the high levels of growth in the Asia region.
2 And really the key question for investors going forward is
3 whether these high rates of growth in the Asia region, and
4 particularly in China, will sustain into the future.

5 Looking over the course of this past year, Asia
6 has been a major Beneficiary in the uptick in improved
7 global activity and global trade in the past year. In
8 particular, Japan and China have seen a cyclical pick up
9 in their own trade, in correlation with the Global trade.
10 As we will -- as I will discuss briefly later, there are
11 still structural issues that remain both these economies,
12 demographics, debt, structures within their corporate --
13 corporate marketplace that are headwinds for both Japan
14 and China, and somewhat for Korea as well.

15 On the other hand, India and Indonesia, which
16 have much, much better demographics, their age profile,
17 are making very important structural changes to their
18 economy. And that is worth bearing much attention going
19 forward, as at least some of these efforts of
20 re-regulation, de-regulation in these very important
21 economies are having some encouraging developments of
22 late.

23 Turning first to Japan, we've seen a modest pick
24 up -- as I mentioned, in Japan there's been a modest
25 cyclical pick up in their economy. Most importantly, the

1 Japanese Central Bank has noted this most recent events of
2 the year, that the Japanese business cycle has recently
3 been turning toward a moderate expansion, according to the
4 Japanese Central Bank with exports in business investment
5 on an increasing trend, and corporate profits and business
6 sentiment improving in a wider range of industries.

7 Both foreign trade and the Japanese labor market,
8 and this is especially pronounced, given the strong growth
9 of strong growth of -- strong growth of female employment
10 within Japan have certainly improved the Olympics, the
11 Summer Olympics is coming to -- coming to Japan and
12 pre-Olympics related spending has also contributed to
13 upticks in the larger cities within Japan.

14 That said, turning to some structural issues,
15 momentum for the so-called third arrow reforms of Prime
16 Minister Abe has seen some slowing. And there is some
17 chance that Prime Minister Abe may call an early election,
18 so that he can perhaps move more aggressively on some of
19 the more difficult or unpopular structural reforms within
20 their own labor market, particularly agriculture and
21 corporate governance.

22 Japan is still hoping for a Trans-Pacific
23 Partnership without the United States. The 11 countries
24 that had signed on to the TPP combined importantly with a
25 bilateral trade agreement with the United States,

1 hopefully replicate some of the positive features of the
2 TPP.

3 One of the main demographic challenges that Japan
4 confronts is their aging and falling population, and it's
5 effect on productivity. And Japan continues to be a very
6 strong early adopter of what has been called the Internet
7 of things, robots, drones, driverless travel, et cetera.

8 And perhaps this development has made, at least
9 temporarily, inbound migration more acceptable within
10 Japan, which is also helping their economy.

11 With further economic and fiscal consolidation on
12 the horizon in Japan, there's a further consumption tax
13 slated to go into effect in 2019, as well as tackling
14 Social Security reform, combined with very stubborn
15 inflation, low inflation expectations within the country,
16 the Bank of Japan, we believe, is likely to continue with
17 its very accommodative QE program for the foreseeable
18 future.

19 You know, that is targeting negative interest
20 rates modestly for the short-term, and perhaps a zero
21 percent target for the 10-year government bond. I
22 mentioned that just because it's important to put this in
23 for global investment, for Japanese investors, in order to
24 obtain the positive returns they increasingly look to
25 diversify into the rest of the world, and particularly

1 into U.S. securities, both our stock market and bond
2 market. And that's something that we watch very
3 carefully.

4 Turning to China, President Xi, I think the main
5 theme is the flexibility that he and the Chinese
6 government have to orchestrate quite major structural
7 shifts to the economy, that is overarching theme to the
8 Chinese government's efforts over the course of the last
9 several decade and into the next decade.

10 In recent years, we've talked about, and seen a
11 structural down-shift in Chinese growth, as they try to
12 transition from their traditional old industries with
13 over-capacity towards their service sector going forward.

14 Importantly, really over the course of the last
15 six to eight years, we've seen a trend towards fairly
16 apparent, many cycles, around two years. And that's
17 certainly been true the last six careers where you see a
18 rebound in the Chinese economy based on improved global
19 trade, and importantly, policy efforts take -- undertaken
20 by the Chinese government to react to both slowdowns --
21 the slow down we saw in 2015 in China to stimulate the
22 economy, and then efforts to cool the economy following
23 efforts to stimulate the economy. And we've seen that
24 fairly consistently the last six years.

25 Almost as if on cycle now, on schedule, the

1 authorities are again tapping the brakes a bit to the
2 Chinese economy to level out domestic demand and credit
3 growth in applying more measures to cool down the local
4 housing and local government-infused spending.

5 Importantly, attention has now turned this year
6 to what may happen after this fall's 19th Party Congress.
7 A very important political event in China. That is
8 expected to see President Xi's hold on the direction of
9 the economy strengthened following elections at the 19th
10 Party Congress.

11 In that regard, with respect to the Chinese
12 economy, the main challenge is really remain the same that
13 we've discussed many times here in this Investment
14 Committee. They have less favorable demographics going
15 forward. They've put in place very aggressive and --
16 aggressive measures to minimize the cost of corruption
17 within their economy and their government, and we expect
18 that to continue.

19 And they continue to grapple with the so-called
20 middle income trap, as they transition their economy to a
21 more consumer-led economy going forward. President Xi's
22 mandate, we believe, to transform the economy will be
23 enhanced following the election this coming fall.

24 Despite the challenges of really transitioning
25 the composition of growth within China, there are many

1 innovative and important techniques and efforts that the
2 Chinese government have signaled in the coming years.

3 Some of the most important are their efforts at
4 urbanization throughout the country, particularly what
5 started on the east coast of China, now moving into the
6 middle and western portions of the country.

7 In addition to that, a very significant effort
8 led by President Xi called the One Belt, One Road policy
9 to really reinvigorate the old Silk Road by stretching out
10 the infrastructure development of China through the Asian
11 region, through the Middle East into Europe, and both on
12 road as well as through ports and sea and sea.

13 They have some other very innovative efforts
14 going on. I would highlight one in the Beijing region. I
15 was just in Beijing. The Xiongan New Area Smart City
16 development just 60 miles southeast of Beijing. Again,
17 attempts by the Chinese government to reinvigorate and
18 manage this structural shift of their economy.

19 These are all positive indications. And
20 certainly President Xi will have the tools, we believe, to
21 maneuver and guide the Chinese economy going forward, but
22 it's not without its risks.

23 Turning to India, Indonesia, and Korea. And that
24 will conclude -- just to give the Committee a bit of -- a
25 look forward to the commentary, but I think it's

1 worthwhile spending some time on this important region.

2 India has been traditionally and historically a
3 difficult place for business activity, given its complex
4 set of regulations and historical -- historical, in the
5 past, hostility to foreign investment.

6 However, the current government, the Government
7 of Narendra Modi has been steadily reforming the financial
8 and business regulation within -- within India with a very
9 specific goal of increasing both domestic and foreign
10 investment in India. And given his government's
11 popularity, we are relative optimistic that that reform
12 program will continue and even accelerate going into the
13 coming years.

14 India is a very attractive place to invest for
15 the long term, given its demographic profile. It is a
16 country of over 1.3 billion people, as I said, enjoying
17 some of the best demographics in the world. Its median
18 age is about 26.8 years old, making it one of the youngest
19 large countries in the globe.

20 So excellent demographics with a comparatively
21 young population, and a relatively low rate of
22 urbanization means that India particularly will need to
23 invest heavily in infrastructure over the coming 20 years,
24 which will bring with it the opportunities for much
25 investment and much risk to its current high growth of

1 GDP.

2 Indonesia -- turning to Indonesia. Similar to
3 India, Indonesia has been experiencing a surge in economic
4 and financial reforms. The election of their president
5 Joko Widodo, also known as Jokowi, has allowed for a broad
6 reform of the investment, financial, and government
7 sectors. And similar to India, Indonesia is very
8 attractive place to invest in the long term, as it has a
9 very large population, of 263 million people, and
10 excellent demographics, median age of 28, and a stable
11 real growth rate.

12 Indonesia, in addition, has large natural
13 resources that it exploits for exports. In order to
14 continue to attract foreign capital, Indonesia will have
15 to continue its efforts of reform of their industrial and
16 corporate sectors, as well as attract substantial
17 infrastructure investment to maintain their growth rates
18 for this growing and young population.

19 The Government reforms in Indonesia to date have
20 been broad, and continue to really focus on attracting
21 foreign investment into Indonesia. The growth rates in
22 Indonesia have been rising, while inflation, which has
23 been historically high in Indonesia, have been falling,
24 due to this concerted Central Bank action.

25 Lastly, I think it's worth noting, or spending a

1 little bit of time on, South Korea, a very important
2 economy, a transitional economy that is much more akin to
3 a developed economy in terms of its growth, and income,
4 and inflation, and demographic profile. It has a
5 relatively high household income and structure to its
6 economy. And, in many ways, you can think of it as being
7 more similar to Japan or Germany than it is to its
8 emerging neighbors.

9 Having said that, South Korea has recently
10 experienced quite serious political tension and problems.
11 I think we've all seen the heating up of tensions in North
12 Korea, some of the geopolitical risk that is quite extreme
13 on the peninsula, and one of the world's great
14 geopolitical threats.

15 In addition to that, South Korea has just
16 weathered a major political crisis that resulted in the
17 impeachment of their former -- now former president of the
18 country.

19 The incoming President, President Moon, it's
20 probably too soon to give a description of the planned
21 economic policies and reforms. But given some of the
22 crises that brought him into office, we would hope that
23 some of the reform effort will be targeted directly to the
24 corporate structures within the public stock market in
25 Korea.

1 Importantly, on the geopolitical front, President
2 Moon has advocated a dialogue and peaceful negotiation
3 with his neighbor in the north. And that certainly is
4 going to come under some stress going forward.

5 To conclude, it's a very difficult, as you can
6 see, region to summarize in any one take, but clearly the
7 sharply rising markets within Asian -- within Asia this
8 past year has come amid a time of political change and
9 uncertainty.

10 With respect to the private markets in Asia, we
11 continue to explore some private market investment in
12 Asia, most notably in private equity, real estate, and
13 infrastructure.

14 However, with the high level of capital looking
15 to invest in the Asian region, and the relatively high
16 valuations in the private marketplaces, we are remaining
17 disciplined and cautious. As I mentioned last month, we
18 continue to believe that tail-risks on both sides, the
19 upside and downside, are wider than they have been perhaps
20 historically or even recently.

21 So we continue to support the current target
22 equity weighting across the portfolio of 54 percent, with
23 a cash target of four percent as an appropriate and
24 reasonable and balanced approach to what is an uncertain
25 and developing picture with many pluses and many minuses

1 to keep our eye on.

2 So with that, Mr. Chair that's my remarks for
3 today.

4 CHAIRPERSON JONES: Okay. Thank you.

5 We do have a question. Mr. Lind.

6 COMMITTEE MEMBER LIND: Thank you. And, Ted,
7 thank you for these ongoing reports about the global
8 perspective. I think it gives us a real good background
9 on the work that we do. I do have a question though in
10 our -- as a large institutional investor with other
11 institutional investors in Asia or even Europe, how
12 are -- how is our work, and how are our relationships
13 being impacted by -- I'm trying to use a non-partisan term
14 here, the unpredictability of U.S. policies around the
15 environment, around trade, around financial markets, how
16 is that starting to play into the work that we do?

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well,
18 that's a good question.

19 COMMITTEE MEMBER LIND: Thank you.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: We benefit
21 by having -- CalPERS benefits by having some very
22 long-standing relationships across the globe in many
23 different organizations. It spans -- I'll think of Asia
24 because this time, an organization such as PPI, the
25 Pacific Pension Partnership that we're in with many

1 significant institutional investors across the globe. And
2 that's relationships have spanned decades. There are many
3 similar organizations that we all participate in as well.

4 So we're used to having a very robust and
5 long-standing discussions with our peers during many
6 different market and political environments.

7 Certainly, we're getting more questions, I think
8 more recently, about our own political and policy
9 approaches in the United States than perhaps we've --
10 we've had more questions in the past of our peers about
11 what may happen in the Asian region, in the European
12 region. So I think we're being a good neighbor by being
13 able to provide some of our own thoughts on potentials
14 going forward.

15 But I think the one common denominator that I see
16 as I go across the globe, and as our senior team goes
17 across and talks to our peers is this notion that there
18 are, you know, wider tail-risks, both positive and
19 negative, that there is change coming within the U.S., as
20 well as in many of the countries and economies that we
21 discussed, and they all bear watching.

22 One of our strengths, one of CalPERS' great
23 strengths, I believe, is the amount of capital we've spent
24 over the decades building up relationships that hopefully
25 give us access to information as we invest going forward.

1 CHAIRPERSON JONES: Okay.

2 Okay. Mr. Jelincic.

3 COMMITTEE MEMBER JELINCIC: Ted, as you were
4 talking about China, years ago we had an investment in
5 CITIC. At the time it was known as the China
6 International Trust Investment Corp. We eventually sold
7 that off because it was impossible to get timely financial
8 information about what was going on.

9 So my question is has China gotten better at
10 providing timely financial information, what are the
11 problems with getting it, and, you know, what red flags
12 does that set off for us?

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: It's -- in
14 the public markets in China, they are reforming, but
15 slowly. And one of the main tests going forward is how
16 strong the reforms of the corporate sector, particularly
17 in the public markets, will be. Some of the -- some of
18 the milestones of progress have been some of the changes
19 to the stock exchanges within China. So, for instance,
20 the Shanghai Connect Program that was envisioned, and
21 developed, and then strengthened allows for some stronger
22 capital flows into and out of the Chinese market.

23 We're watching to see whether or not the A-share
24 market in China will be included in the major indexes.
25 That will be another sign whether the reforms and the

1 availability of information is improving to agree to reach
2 market acceptability.

3 The other issues that China needs to address with
4 respect to transparency in their public markets are the
5 effect of State-owned enterprises. And CITIC is a
6 State-owned enterprise, as well as others, and how far the
7 reforms of the State-owned enterprises will go towards
8 market -- market preferences over perhaps governmental or
9 other policy improvements.

10 So I would say they're making modest
11 improvements. The key things to look in the future is
12 whether or not it will be successful both in the public
13 equity as well as on the debt markets, the inclusion in
14 indexes. That will be a very large milestone in their
15 road towards improvements of both speed and transparency
16 of in formations, but they're not all the way there yet.

17 COMMITTEE MEMBER JELINCIC: Thank you.

18 CHAIRPERSON JONES: Ms. Taylor.

19 COMMITTEE MEMBER TAYLOR: Yes. Thank you, Mr.
20 Chair.

21 That was a great report, Ted. I do really enjoy
22 hearing about the geopolitics and the markets going
23 forward. You had just said something about us spending a
24 lot of capital in the past to build relationships. I have
25 a concern that we are burning through that capital right

1 now.

2 And I think, in particular, you talked about the
3 One Belt, One Road. The article I read was talking about
4 how China was using that to export its State-owned
5 capitalism to 60 different countries, so -- and thereby
6 cutting the United States out. And so what kind of risk
7 is that for our own U.S. equities and how successful do
8 you think that would actually be?

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: First, on
10 capital the side, I was speaking towards our human
11 capital. We've -- our Board and our prior Boards, as well
12 as our staff, have developed these relationships over
13 time.

14 COMMITTEE MEMBER TAYLOR: Okay. Great.

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's
16 very, very important. Although, it did not come with the
17 spending of much actual capital.

18 COMMITTEE MEMBER TAYLOR: No, no, no, I get you.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: Now, with
20 respect to infrastructure spending, we have not spent --
21 we've not invested heavily in Asia in infrastructure. And
22 as I said, we'd be very cautious in our approach going
23 forward, although the opportunities are quite significant,
24 given some of the geopolitical risks that you have to take
25 into consideration as an investor.

1 I think the One Belt, One Road policy brings up
2 both the opportunities and risks that you highlight. On
3 the opportunity side, you see China advancing itself as a
4 champion of multilateral trade relationships,
5 globalization, the desire to knit together the economies
6 of Europe, the Middle East, and Asia into a -- into a
7 trading region of some strength -- enormous strength --

8 COMMITTEE MEMBER TAYLOR: Right.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- and
10 efficiency. It's ironic that at the same point that China
11 is signaling that desire, that the United States is
12 perhaps signaling a retreat from our policy as a
13 globalization and multilateral trade, which direction
14 actually gets implemented will be very important.

15 What the terms of these trade arrangements, as
16 well as political- and policy-oriented reforms are, and
17 much of the devil will be in the details of both
18 approaches going forward. But certainly it will be
19 important for investors to weigh both the benefits and
20 risks of both approaches and see how much difference the
21 rhetoric -- perhaps the rhetoric in each case --

22 COMMITTEE MEMBER TAYLOR: Right.

23 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- will
24 have to the actual investment opportunities on the ground.

25 COMMITTEE MEMBER TAYLOR: All right. Thank you.

1 CHAIRPERSON JONES: Okay. Thank you for that
2 update.

3 The next item on the agenda is action consent
4 item, approval of the April 17, 2017 Investment Committee
5 meeting minutes.

6 Do I have a motion?

7 COMMITTEE MEMBER TAYLOR: Move.

8 COMMITTEE MEMBER MATHUR: Second.

9 CHAIRPERSON JONES: Moved by Mrs. Taylor,
10 seconded by Mrs. Mathur.

11 All those in favor say aye?

12 (Ayes.)

13 CHAIRPERSON JONES: Opposed?

14 Hearing none. The item passes.

15 The next item on the agenda is consent items.
16 And normally when there's a question on the consent
17 information items, we pull it and put it at the end of the
18 agenda. But since we have a request to speak on this from
19 the public, I'm going to go head and allow that person to
20 speak now. And that's Michael Flaherman. He had
21 requested to speak on this item, 4a.

22 MR. FLAHERMAN: Well, it's really 4c. I'm sorry.

23 CHAIRPERSON JONES: I beg your pardon?

24 MR. FLAHERMAN: On the subject of performance and
25 risk. And, Mr. Chairman, let me start by thanking you for

1 letting me speak now, rather than having to wait until the
2 end.

3 For the benefit of your new member, my name is
4 Michael Flaherman. I'm a former member of the Board, and
5 I'm a visiting scholar at UC Berkeley.

6 The reason I wanted to talk is that in December
7 of 2015, I gave public comment before the Board about an
8 issue, which is fund level leverage in private equity.
9 This is an increasingly common practice and raises
10 significant concerns of systemic risk for your private
11 equity portfolio.

12 The reason why I bring it up today is that the
13 Chair instructed the staff at that time to bring back a
14 report on the issue. And to my awareness, that never
15 happened. There was never a report brought back. And
16 that's particularly interesting, because this issue
17 actually got a lot of attention just in the last few
18 weeks. There's a gentleman name Howard Marks who is the
19 CEO of a firm called Oaktree Capital in Los Angeles. He
20 publishes a quarterly letter that is probably the second
21 most widely read letter in the financial world, after
22 Warren Buffett's communications.

23 And he wrote his last quarterly letter a couple
24 of weeks ago about the dangers of this fund level leverage
25 in private equity. And he really kind of reprised some of

1 the issues that I raised. And he raised another really
2 important issue, which is that he said -- he said, you
3 know, something that's really troubling about this is
4 that -- is that fund level leverage can be used to bump up
5 intermediate-term returns in private equity, while hurting
6 long-term returns. And he asked the question why do
7 people do this, right?

8 People do this, he argued, to game their own
9 compensation. And I think this loops back to this
10 organization, and to your role as Board, because it seems
11 if me that it's especially concerning when the Chair
12 instructs the staff to bring back a report about hidden
13 risks in your portfolio and they don't do it, and then you
14 have somebody like Howard Marks pointing out that that
15 hidden risk serves to bump up people's compensation.

16 So I hope that there might be some effort to
17 address this, especially, you know, just recognizing that
18 this is a conflict of interest that your staff has, where
19 this helps their compensation.

20 And you might even invite Mr. Marks to come and
21 give you a presentation on this topic. He's down in L.A.
22 You know, he has a lot of CalPERS money. And so I think
23 there's an excellent chance that he would do it, if you
24 asked him. And I also hope that you would ask your staff
25 to respond to this concern.

1 Thank you.

2 CHAIRPERSON JONES: Okay. Thank you.

3 And as we normally do, we always have a tracking
4 system to follow up to see what requests we've made and we
5 will follow our normal procedures in that regard.

6 Mr. Jelincic.

7 COMMITTEE MEMBER JELINCIC: Yeah I -- one, I'd
8 like to follow up a little bit on that and I also have a
9 comment on 4e.

10 I remember him asking for the report. I know we
11 have gotten information about the leverage. I don't know
12 that we've had any discussion about the incremental risks.
13 And I was wondering if we could, in fact, ask staff to
14 comment on that.

15 CHAIRPERSON JONES: Well, not at this time.

16 COMMITTEE MEMBER JELINCIC: Okay.

17 CHAIRPERSON JONES: As I said, I will follow up
18 with staff in terms of the report.

19 COMMITTEE MEMBER JELINCIC: And then my other --
20 the comment that I had said I had wanted to make is
21 actually on 4e, 43 of the iPad. It's federal investment
22 report for CalPERS. I don't know the answer to this, but
23 I will point out that this is dated April 17. It talks
24 about things that are expected to happen May 1st and 2nd.
25 And it's not -- I'm picking on K&L Gates, because they're

1 the ones who happen to be here, but it's actually true of
2 all of our federal lobbyists. And I think we need to
3 figure out someway to get more timely re -- updates.

4 You know, I see the weekly updates, so I know
5 that they're doing them, but I think we need to figure out
6 someway to get it to the Committee on a more timely basis.

7 CHAIRPERSON JONES: Okay. Thank you for your
8 comment.

9 Mr. Costigan.

10 COMMITTEE MEMBER COSTIGAN: I'd just -- Thank
11 you, Mr. Chair. I'd just like to echo Mr. Jelincic's
12 comments about our federal reports. They are sort of
13 untimely by the time we get them. And I'm not quite sure,
14 even with the ten days notification, why we don't get
15 something that's a little more timely. I noticed that in
16 some of the health reports. They were running a little
17 behind current information. So I'd like, at some point,
18 to figure out a way to get it in a more timely manner.

19 CHAIRPERSON JONES: Okay. Thank you for your
20 comments.

21 And we did, by the way, have a rather lengthy
22 suggestion on reporting processes. So perhaps the first
23 thing is to review what we agreed upon before we take
24 additional steps to deal with this issue.

25 Okay. So moving on now to the next item on the

1 agenda, Item 5, Asset Allocation. And who's leading this
2 one, Mr. Eliopoulos?

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: Thank you,
4 Mr. Chair. Ted Eliopoulos. You see Eric Baggesen joining
5 us. This agenda item, 5a, is a continuation from last
6 month where we looked at, particularly the benchmarks for
7 the private asset classes. Today's, and this month's,
8 discussion really is an opportunity for you to hear -- for
9 the Committee to hear from your independent consultants on
10 this same topic.

11 So really, with no further ado, what we thought
12 we'd do, as the opinion letters are formatted in your
13 agenda, that we just go in that same order. So I think
14 first up we have Wilshire and Andrew, and then PCA. And
15 then after that, I don't think we have enough seats, then
16 we'll have Meketa and StepStone come up.

17 CHAIRPERSON JONES: Okay. Thank you.

18 MR. JUNKIN: Good morning, Andrew Junkin with
19 Wilshire Consulting. We've tried to provide our thoughts
20 on the two benchmarking issues here. And it's really
21 about aligning the benchmarks with the roles of the asset
22 classes and how they're managed. We've cited some of the
23 Investment Beliefs, but I want to really point out one of
24 the sub-beliefs that CalPERS will diversify its portfolio
25 into distinct risk factors.

1 I guess I would say that there's sort of an
2 unstated, but no more than necessary, included there. You
3 could continue to slice and dice risk factors where they
4 would be distinct, but meaningless.

5 And so I think this really tries to get to that
6 issue.

7 Also importantly, I want to point out the
8 sub-bullet that should reflect -- the investments should
9 reflect the time horizon and the size of the assets. And
10 as the markets continue to evolve, as CalPERS portfolio
11 continues to evolve, the size of the assets continues to
12 be more and more of an issue in some areas like private
13 equity, given what's happening in the overall market in
14 private equity, whether it's now three-quarters of a
15 trillion dollars of dry powder, which is pretty
16 astonishing.

17 So sort of taking them in the same order that we
18 commented on them in the opinion letter. Real assets, the
19 proposal is to combine the entire Real Assets Program
20 under one benchmark, the real estate benchmark. We
21 supportive of that. I think practically speaking right
22 now, you know, you're talking about 17 percent of the
23 benchmark that is not already the real estate benchmark.
24 So it's a 17 percent of 13 percent. I can't do the math
25 on the fly, but it's not that big a deal I think is the

1 point that I'm trying to make.

2 But I think the important thing to take away from
3 this is that it begins to make infrastructure and
4 forestland compete with real estate for capital in the
5 portfolio. And while infrastructure has been -- if you
6 look at the returns, it's been a raging success for
7 CalPERS. The only drawback is you haven't had more money
8 in it, right?

9 And so I applaud staff for not throwing money at
10 opportunities sort of willy-nilly and ending up with bad
11 investments, or things that have harmed the portfolio, but
12 I think if the hurdle instead of some return rate had been
13 beat on a risk-adjusted basis, real estate, you'd probably
14 likely have a much larger infrastructure portfolio right
15 now. You would have been more competitive in some of the
16 bidding.

17 And this is a -- this is a place where you came
18 into the market, you were probably ahead of most people,
19 but the market caught up very quickly and suddenly was
20 much more competitive. So I think making opportunities
21 compete for a place in an overall portfolio makes a lot of
22 sense there.

23 The other point that I would note here is
24 obviously if that takes place, and suddenly infrastructure
25 is no longer one percent of the portfolio but it's four

1 percent of the portfolio, the total portfolio, we can
2 change that benchmarks again later to reflect that.
3 That -- honestly, that would be a good problem to have, I
4 think, given the characteristics of infrastructure.

5 With respect to private equity, the biggest
6 change here is just making the benchmark match the global
7 equity benchmark, instead of two-thirds one-third. There
8 are some nuances there that I think it's probably
9 appropriate for Meketa to comment on. But you're
10 de-emphasizing the U.S. market relative to the non-U.S.
11 market, so you're moving dollars out of the biggest
12 market -- the biggest private equity market in the world.
13 It also happens to be the most developed and most
14 competitive where pricing is pretty tough. But the
15 pricing really isn't much better overseas.

16 Those are smaller markets, less developed, fewer
17 deals, less competitive, but it does begin to align the
18 private equity program more closely with the public equity
19 program, which would allow for, in a subsequent step,
20 which is really not -- it's not proposed at this moment.
21 We're just talking about the benchmarks -- would be again
22 having capital -- having deals compete for capital in the
23 program, right?

24 If -- if staff sort of unifies private equity,
25 and public equity or -- that would be an Investment

1 Committee decision. If CalPERS unifies public equity and
2 private equity into sort of one single growth asset class,
3 I think then private equity deals have to compete with
4 public equity. And if public equity, if staff has strong
5 convictions about one particular niche in that market that
6 they think is likely to outperform the broad benchmark,
7 then a private equity deal has to compete with that.

8 And again, I think that's an effective way to
9 deploy capital for CalPERS within obviously overall risk
10 constraints. This doesn't -- this doesn't speak to
11 changing risk constraints or anything like that. And then
12 the last point that I'd make, and this is just to sort of
13 hang it out there for future discussion, at last month's
14 meeting during the staff presentation, in addition to this
15 benchmark change, talked about the return premium being
16 TBD.

17 Its currently three percent. It used to be five
18 percent. I'm just noting that it's TBD. And this is
19 another cases where CalPERS size, I think, can get in the
20 way of an excess return that other people might be able to
21 chase, perhaps even achieve, right?

22 If you're investing a billion dollar total fund
23 and you've got \$100 million in private equity, you can --
24 you can do things that CalPERS simply can't do at \$300
25 billion. So I know that will be out there for a future

1 discuss, but I didn't want to let this opportunity go
2 without at least noting that that's coming.

3 And I'll stop there and I'm happy to take any
4 questions

5 CHAIRPERSON JONES: Yeah. We have a few
6 questions.

7 Mr. Lind.

8 COMMITTEE MEMBER LIND: Thank you.

9 Thank you, Andrew. I was going to ask you about
10 the TBD question, which you just addressed. I had one
11 other question maybe for staff. You pointed out in the
12 Wilshire letter that combining into one bucket the private
13 equity and the public equity, that private equity could
14 act as an alpha driver in some cases, which makes sense.
15 But then you go on to say additional governance and
16 portfolio guidelines would need to be developed to control
17 against these opportunities interfering with the risk
18 profile. Ted, maybe you could just kind of comment on how
19 that would come together, what that would look like?

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well,
21 first, we have to complete the ALM exercise. So I think
22 that timetable is probably the most specific. And then
23 looking forward, any changes to how we invest in the
24 processes will really be more organic through our
25 governance subcommittees that we've put in place.

1 And the main -- really, the main change in this
2 benchmark change is we're trying to actually lift the
3 pressure off of the private equity group to have to invest
4 in any size or any region at all, and really have that
5 portion of the portfolio focused on finding the very best
6 managers, and the very best strategies across the globe,
7 and have that be the key role of the staff in trying to
8 select and find investment opportunities, rather than
9 trying to have to match the benchmark profile, either from
10 a sector or a -- or a geographic region.

11 So I think it will develop over time, and we'll
12 be working with this committee to structure that.

13 COMMITTEE MEMBER LIND: And since Andrew raised
14 the TBD question, I guess I'll -- what are -- where is
15 that going right now? When is that conversation going to
16 be further developed.

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
18 I'll turn -- I'll turn to -- turn to Eric who knows the
19 timetable a little bit more specifically than I do. But
20 one of the first opportunities to at least discuss it
21 would be during the capital market assumption discussion
22 next month.

23 MANAGING INVESTMENT DIRECTOR BAGGESEN: Eric
24 Baggesen, Managing Investment Director, for Asset
25 Allocation. That's exactly right. The intent is to bring

1 the capital market assumption information back to you next
2 month.

3 And that ultimately would constitute the actual
4 action item that underlies all of this material that we
5 put in front of you last month, and the consultant's
6 opinions and perspective basically this month. And this
7 is actually a little bit unusual, because we typically do
8 not ask for a consultant opinion, except when we have an
9 actual action item.

10 But all of this is substantive enough that we
11 thought it was important that you had the opportunity to
12 hear from your consultants, but it would be next month for
13 the capital market assumptions.

14 COMMITTEE MEMBER LIND: Thanks, Eric.

15 Thank you, Mr. Chair.

16 CHAIRPERSON JONES: Andrew.

17 MR. JUNKIN: I just wanted to add one point about
18 the TBD notion. And that is as it applies to asset
19 allocation, barring some radical change like making the
20 premium be negative, it really probably won't have any
21 significant outcome on the actual asset allocation.

22 So having gone through these for 20-plus years,
23 the optimization process always seeks out that high return
24 very quickly. And so at any sort of reasonable return
25 premium, I think you're going to be hitting the upper

1 constraint that's going to be sort of logically imposed by
2 how big can we be in this market, rather than we no longer
3 want to participate in private equity because of the
4 return characteristics.

5 So I just wanted to clarify that point for uses
6 when discussing asset allocation.

7 CHAIRPERSON JONES: Okay. Thank you.

8 Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: Just a quick comment
10 on the last one. If the return premium becomes negative,
11 I know at least one Board member who's voting against it.

12 (Laughter.)

13 MR. JUNKIN: And one consultant.

14 (Laughter.)

15 COMMITTEE MEMBER JELINCIC: But let me go back to
16 the bigger issue. Again, we are focusing on assets and
17 not risks. Now, I realize our staff is structured, as is
18 most of the world, on assets rather than risks, but we --
19 I have argued and will continue to argue that we need to
20 move away from that and focus more on risks.

21 But the -- on real estate, I'm inclined to agree
22 that, you know, forestland and infrastructure are too
23 small to really make much of a difference at this point.
24 And so lumping them together makes some sense. Although
25 when you point out that part of what it does is it means

1 that forest and infrastructure have to compete with real
2 estate, and we would have more real estate if we had had a
3 lower benchmark for infrastructure, I'm not sure that I'm
4 really comfortable saying, well, we should lower our
5 expectations in order to invest more. So that -- there's
6 that issue.

7 Private equity, public equity same benchmark, I
8 am not convinced that they are separate assets -- or I am
9 convinced they are separate assets. And if they are
10 separate assets, I'm not sure that it makes sense to say,
11 yes, you're different assets, but no, you ought to have
12 the same benchmark. You know, I'm not sure that that's
13 really how you ought to be arranging it.

14 One of the arguments is that while that gives
15 staff more flexibility to go private equity versus public
16 equity, but when we have defined the targets, we have
17 given them fairly significant ranges. And so there's
18 nothing that currently stops them from making that choice.

19 So I'm not sure that's really a good argument for
20 combining them. The argument that, well, it -- the -- you
21 know, it would drive the investments by having them match
22 the benchmark, which we have redefined, you know, if
23 private equity really is an alpha driver, then it
24 shouldn't be particularly worried about how closely it's
25 tracking the benchmark. And I'm not sure that the current

1 benchmark for private equity really drives, you know, U.S.
2 versus domestic versus, you know, any geography, you know,
3 because it's a CPI plus. So I'm not -- so it's certainly
4 not forcing investments in any particular area.

5 So I'm still not convinced that combining the two
6 into one group -- one benchmark makes sense. And if you
7 would care to comment on any of those, I would welcome
8 your comments.

9 MR. JUNKIN: Yeah, I do have some comments. I
10 think I probably left out a critical phrase when talking
11 about competing for capital, and that is it has to compete
12 on risk-adjusted basis, right? It's not just we can make
13 6 in this real estate deal and we can make 6.02 in this
14 infrastructure deal. There has to be some adjustment for
15 the risk in each opportunity.

16 So I think that that is a critical component, and
17 leads me to your question -- your comment about private
18 equity and public equity being different assets. I would
19 go back to your prior comment about thinking of the world
20 in terms of risks. And the risks that public equity and
21 private equity face are overwhelmingly the same. The
22 financing is a bit different, the timeliness of reporting
23 is different. And in some cases, people have argued that
24 private equity is a good diversifier for public equity
25 simply because of the accounting mechanisms in place. I

1 think that's -- economically allows the argument, and it's
2 not one that I would make.

3 While we haven't commented on the actual return
4 assumptions or the risk assumptions that go with any of
5 these assets classes or how they would work when combined,
6 you know, we definitely view private equity as -- while
7 having the same risk characteristics, the risk drivers as
8 public equity, a higher level of risk, despite this
9 accounting lunacy.

10 COMMITTEE MEMBER JELINCIC: But with the --
11 particularly the leverage, the focus on IRR, getting money
12 up front, they really do, at least it seems to me they
13 strike -- they have very different drivers. I mean, I --
14 we had a retail company a couple months ago that went
15 bankrupt, that had been bought out by private equity. And
16 the GP's comment was this was a really successful business
17 or investment, because we got it three times return.
18 Well, they got three times return because they threw a
19 significant amount of debt on it, and then used that to do
20 a dividend recap and just look -- front-loaded it.

21 Now, the fact that it ultimately bankrupted the
22 company says that it's not really being driven by growth.
23 And I think that has a negative impact on the economy as a
24 whole, which has a negative impact over on our public
25 equity at the margin. And so I'm -- I really need some

1 convincing that they're actually the same assets and
2 subject to the same risks.

3 MR. JUNKIN: This -- I mean --

4 COMMITTEE MEMBER JELINCIC: And we're going to
5 have lots of time to talk about.

6 MR. JUNKIN: Yeah, we can have this conversation
7 for a very long. I think that, you know, GDP growth is
8 what's going to support both public equity and private
9 equity, barring someone putting way too much leverage on
10 something, or there being some idiosyncratic change in a
11 structure, or the revenue of a private equity company.

12 And we're rapidly exhausting my private equity
13 expertise. And so I -- you know, I point the finger at
14 Meketa. At some point, they'll be here.

15 (Laughter.)

16 MR. JUNKIN: But -- but I do think that --

17 COMMITTEE MEMBER JELINCIC: They're sitting back
18 laughing at you.

19 (Laughter.)

20 MR. JUNKIN: Yeah, I'm sure that they are.

21 But I -- we've gone through this a lot. And
22 Steve is here. We'll have plenty of different
23 conversations about this in the lead up to the asset
24 liability workshop. But our view is that really -- and
25 frankly, I'll even throw high yield in there. You know,

1 high yield bonds --

2 COMMITTEE MEMBER JELINCIC: Yeah, if you didn't,
3 I was going to.

4 MR. JUNKIN: -- and we've had that discussion in
5 prior ALM discussions. Are they fixed income or are they
6 kind of driven by the same drivers as equities? So we
7 have those discussions internally at Wilshire pretty much
8 every time we have breakfast, lunch, or dinner together,
9 so...

10 COMMITTEE MEMBER JELINCIC: Well, but again in
11 fixed income, even spread product is, to some extent,
12 driven by growth.

13 MR. JUNKIN: Yeah.

14 COMMITTEE MEMBER JELINCIC: Because if the
15 economy tanks, that spread product is going to have
16 serious problems.

17 MR. JUNKIN: Yeah, I think we, Wilshire, really
18 look at two primary risks in the economy, and it's
19 growth -- it's global GDP growth and inflation.

20 And when you distill the world into those two
21 factors -- and we've debated is two right, is three right,
22 is nine right? We've settled on two. And then you look
23 at private equity versus public equity, they're very
24 similar.

25 COMMITTEE MEMBER JELINCIC: Thank you.

1 CHAIRPERSON JONES: Okay. Ms. Mathur.

2 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

3 I guess I would suggest, I'd really like to hear
4 from all of the consultants and my questions probably can
5 be addressed by any -- by a number of them. So may I
6 suggest that we have the consultants continue their
7 reports and then we turn back to questions?

8 CHAIRPERSON JONES: Sure. Sure.

9 COMMITTEE MEMBER MATHUR: Would that be
10 acceptable?

11 COMMITTEE MEMBER MATHUR: Thank you.

12 CHAIRPERSON JONES: Who's next.

13 MS. FIELDS: I believe it's me. Christy Fields,
14 PCA. And our opinion relates to the real asset benchmark.
15 And our opinion is congruent with that expressed by
16 Wilshire, and primarily informed by the broadly similar
17 roles that the underlying subasset classes play for the
18 Real Asset Program, for the lack, generally, of a
19 perfect -- or more perfect private benchmark, and is the
20 case for simplicity, and the relatively tight fit between
21 the proposed benchmark and the role of the underlying
22 assets in this program.

23 And third, the availability of some additional
24 operational efficiencies associated with the MSCI IPD
25 benchmark and data.

1 So I'll keep it brief.

2 CHAIRPERSON JONES: Okay. Meketa.

3 MR. McCOURT: Steve McCourt, Meketa Investment
4 Group. And I'm going to be discussing simply the private
5 equity component of the staff recommendation, which
6 relates to the recommendation to change the base index of
7 the private equity benchmark from -- in an index that
8 currently is 67 percent U.S. equities, 33 percent
9 international equities to a cap-weighted index, which is
10 roughly 50/50 over time.

11 In our memorandum, we provide analysis that shows
12 the differences in regional composition of the two
13 different base indexes. We provide historical analysis of
14 returns and risks in correlation of the two types of base
15 indexes. We provide our forward-looking expectations of
16 risk and return of the two base indexes. The summary of
17 all that is the difference between the two base index is
18 more or less immaterial.

19 On a forward-looking basis, which I think is the
20 most important, the most meaningful difference is that the
21 recommended base index has a higher allocation to emerging
22 market equities, which not all, but most, would consider
23 somewhat higher returning, higher risk assets.

24 And so, as you look at your asset liability
25 modeling, the forward-looking risk and return of the

1 benchmark that would be used would be slightly higher,
2 both risk and return.

3 We -- we're fine with the change in the base
4 index. We don't think it's meaningful. What is going to
5 be meaningful is the selection of a premium on top of that
6 index. And so I think that's where there's a lot more
7 leeway for debate and different perspectives on the right
8 level of the premium. And just to sort of foreshadow our
9 message during that dialogue, in our opinion, the
10 benchmark, which is the combination of the base index and
11 the premium should reflect the return that the average
12 institutional investor like CalPERS should be able to
13 extract from the asset class. It shouldn't necessarily
14 reflect what staff can do.

15 And so I think it's -- it should, like the other
16 asset classes, reflect what ultimately is the beta or the
17 reasonable return that you can expect by investing with
18 institutional standards in the asset class.

19 CHAIRPERSON JONES: Okay. Thank you.

20 StepStone, if you could come over here, so that
21 if -- why don't you stay PCA, and have him -- in case a
22 question is directed to you, you'll be here at the table.

23 MR. MITCHELL: Damien Mitchell from StepStone.

24 I guess we had a relatively simple task with
25 respect to the infrastructure benchmark, because for the

1 most part, there is limited appropriate alternatives.
2 We've spent a bunch of time over the years determining
3 whether there's a public or a private benchmark that would
4 be suitable one for this purpose.

5 But I think at least for now, given the relative
6 lack of data, the relative infancy of the asset class,
7 that there just isn't one for now. So our recommendation
8 is that this -- the staff and the Board continue to
9 reevaluate as those benchmarks become more robust.

10 CHAIRPERSON JONES: Okay. Thank you. So now we
11 will go to questions. And if Committee members will
12 direct their questions to the specific person, so they
13 know who the question is directed to.

14 Mrs. Yee.

15 COMMITTEE MEMBER YEE: Priya.

16 CHAIRPERSON JONES: Oh, you moved. Okay.

17 COMMITTEE MEMBER MATHUR: You turned me off, but
18 I had some questions.

19 CHAIRPERSON JONES: Okay. You want to go back
20 Okay. Hold on a minute.

21 Mrs. Mathur.

22 COMMITTEE MEMBER MATHUR: Thank you.

23 So a couple of things for Mr. McCourt from
24 Meketa. One is are you concerned at all that a move to a
25 more global cap-weighted index for private equity would

1 spur -- would spur inappropriate investment in emerging
2 markets, where there are perhaps less protections for
3 investors and other risk factors that we need to consider?
4 Does that concern you at all, and how would you suggest
5 that we protect against that?

6 MR. McCOURT: Sure. I think it's worth
7 monitoring. I'm not sure it elevates to a level of
8 concern in my mind. The reality is you've had higher
9 levels of emerging market investment in your Private
10 Equity Program relative to the existing benchmark. So
11 there's nothing about the benchmark that has historically
12 caused you to be less invested in those areas.

13 But I would suggest the private equity staff
14 continually look at the elevated risks and opportunities
15 in the emerging markets and review those in the context of
16 broader opportunities that they see.

17 I'll also echo for staff what they had mentioned
18 at the last meeting, which is I think part of their
19 rationale for integrating these two asset classes. If
20 there are good managers who happen to be in emerging
21 markets and provide you exposure in emerging markets
22 through private equity, the global equity portfolio
23 manager will have an ability to modify the fund-wide
24 emerging markets allocation by underweighting emerging
25 markets in the public equities.

1 So that overall exposure should be monitored, but
2 there's nothing about the benchmark change that would
3 cause me concern about the emerging markets allocation.

4 COMMITTEE MEMBER MATHUR: Okay. And then a
5 second question is, as you noted, you foreshadowed that
6 you -- you really think we need to lower the premium over
7 the base index. And I guess my concern is the interplay
8 between sort of fees in this space -- in the private
9 equity space and that premium. And if you have any
10 preliminary thoughts about that?

11 MR. McCOURT: As long as I can hide under the
12 umbrella of preliminary, my suggestion is the Board -- as
13 the Board looks at not just private equity, but all the
14 private market asset classes, and, with staff, attempts to
15 come up with objective and reasonable long-term expected
16 returns, think about the returns that asset classes can
17 generate, not just on a net-of-fee basis, put more
18 importantly in the private markets asset classes on a
19 gross-of-fee basis.

20 And then after you've determined what the
21 gross-of-fee return expectation is based on interest
22 rates, and growth rates, and reasonable economic
23 characteristics, then you can -- you can determine what's
24 a reasonable amount of fees and expenses that one would
25 expect could come out of those asset classes.

1 And I think that, in essence, adding back in the
2 fees and expenses to take a look at the gross return
3 expectations will -- will allow the Board and the staff to
4 really think hard about the -- where returns come from,
5 where risks come from, and really focus appropriately on
6 reducing fees as a meaningful way to improve long-term
7 return.

8 COMMITTEE MEMBER MATHUR: Thank you. I also have
9 a question, and I'm not really sure if it's for Christy or
10 for Daniel[sic] actually, about sort of the real estate
11 infrastructure combined -- you know, having a single
12 benchmark.

13 And I guess it's following on a bit on what Mr.
14 Jelincic was taking about earlier about, well, do we
15 really want to reduce our return expectations in
16 infrastructure if the risk characteristics and other
17 factors are substantially different from real estate?

18 And so I guess would -- maybe it's for you
19 really, Daniel[sic], but what -- have you -- what are your
20 thoughts on that? I don't know that your letter exactly
21 addressed that question.

22 MR. MITCHELL: I'm providing real estate and
23 infrastructure -- infrastructure into that benchmark.

24 COMMITTEE MEMBER MATHUR: Into a single
25 benchmark, and what that would mean to, you know, the

1 risk-adjusted return of infrastructure projects in our
2 portfolio?

3 MR. MITCHELL: Yeah. I mean, I think the -- that
4 the market in infrastructure -- and to be honest, I'm not
5 real -- not very familiar with the real estate asset
6 class. I've been in infrastructure most of my career, so
7 I apologize in advance.

8 I think the infrastructure asset class is
9 increasingly competitive, and despite the fact that, I
10 think, your program has been incredibly successful. And I
11 think -- also, I think one other speaker mentioned
12 earlier, there is a growing interest in the sector and a
13 lot more competition.

14 So I think, in some ways, you -- it depends on
15 whether you want exposure to that asset class or not, but
16 I think unfortunately their terms are getting tighter and
17 you have to be competitive. And to actually invest, you
18 probably have to be at lower benchmark returns to be
19 successful. So it depends on whether you want to allocate
20 or not to the space. If that's helpful.

21 COMMITTEE MEMBER MATHUR: Okay. Thank you.

22 CHAIRPERSON JONES: Okay. Ms. Yee.

23 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

24 I guess at the outset, I just want to thank
25 everyone for all the work that's being done here. It's

1 a -- this discussion is really worth having, and I --
2 particularly given that, you know, we're constantly under
3 pressure to meet the target allocation in private equity,
4 and to be able to have a little bit more expansive
5 thinking with respect to where we can go with private
6 equity, I really appreciate.

7 A question with respect to if we were to pursue
8 opportunities internationally, what do we know about the
9 fee structure in markets outside the United States? Is it
10 pretty similar or are there differences?

11 MR. McCOURT: Is that for private equity you're
12 talking about?

13 COMMITTEE MEMBER YEE: Yes.

14 MR. McCOURT: The structures are the same. The
15 variability across funds in fees is wider, and you have
16 somewhat fewer larger managers, particularly when you get
17 into the emerging markets that, unlike some larger
18 managers in the U.S., are unable to provide the economic
19 scale to LPs that larger investors here can.

20 So without knowing the specific numbers, one
21 would expect that the aggregate fees are going to be
22 somewhat higher outside the U.S. How much higher is a bit
23 difficult to predict.

24 COMMITTEE MEMBER YEE: Okay. All right. And I
25 want -- also wanted to echo Ms. Mathur's concerns. I

1 mean, obviously, going into other markets where there are
2 kind of new risks and vulnerabilities, I don't want to
3 underplay those, because I do think that it's going to be
4 very tough to reach an objective benchmark to measure, you
5 know, the returns, you know, against the risks that we
6 take.

7 So I'd like to just not give that short shrift,
8 because it's going to be part of the overall experience
9 that we're going to have globally, and our eyes should be
10 open as we venture out.

11 Okay. Thank you.

12 CHAIRPERSON JONES: Thank you.

13 Mr. Bilbrey.

14 COMMITTEE MEMBER BILBREY: Thank you, Mr. Chair.

15 I think my question has been answered regarding
16 fees. That was where I was going. Ultimately, are -- I
17 mean, obviously, everybody is asking about fees, because
18 we'd ultimately like to know if fees will be lower, what
19 the changes we're making, or if there's an opportunity.
20 Would that be fair to say? I know you just said something
21 about being, hiring but I jut want it to be clear.

22 MR. McCOURT: There is -- there's nothing about
23 the benchmark change that would cause me to believe that
24 geographic distribution of your private equity will change
25 directly as a result. And I would imagine that staff's

1 efforts to reduce fees will continue across all
2 geographies.

3 COMMITTEE MEMBER BILBREY: Thank you.

4 CHAIRPERSON JONES: Okay. Ms. Taylor.

5 COMMITTEE MEMBER TAYLOR: Yes. Thank you.

6 I sort of want to echo what Ms. Mathur and Ms.
7 Yee were talking about as well. I think we should very
8 much keep that in mind, but I guess I'm -- I just find it
9 fascinating that all of our consultants agree. And I
10 think the question I had was are there similar
11 institutions of size and makeup that we've looked at that
12 are using this, and -- because it is different?

13 And then kind of why would we do this. We're
14 still kind of ending up with a real question mark as to
15 what that rate of return is, kind of like we were before,
16 especially in private equity.

17 So, are we comparing -- are we using something
18 that someone else has already tried, and -- or is this
19 something that our office -- our INVO office has
20 decided -- thought up? Is it new creative ways of
21 thinking of returns? I just -- I was curious about that.

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: Maybe I'll
23 start off.

24 COMMITTEE MEMBER TAYLOR: Yeah, thanks, Ted.
25 Sorry.

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: I don't
2 have -- I want to make sure your consultants are available
3 to you first off.

4 There's no perfect benchmark in the private asset
5 classes particularly.

6 COMMITTEE MEMBER TAYLOR: Right.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: So
8 you're -- you're -- CalPERS and other institutional
9 investors are -- really look to a few broad categories of
10 benchmark types to choose from, which have all been
11 discussed here today and previously. You can look to an
12 absolute return benchmark in infrastructure. We -- that's
13 what we've used previously, a CPI plus an increment above
14 CPI. So you're looking to beat a number in this case.

15 That has its strengths and weaknesses. There's
16 some clarity to it. And certainly it hopefully aligns to
17 your return objectives for that asset class. But no asset
18 class can guarantee a steady single-digit return day-in
19 day-out year-in year-out. So it's a significant weakness
20 to have an absolute return benchmark.

21 And by the way, CalPERS and every other
22 institutional investor has tried every different version
23 of these categories just to let you know, to give you some
24 comfort. So absolute return.

25 Another category is peer benchmark, so you can

1 look to benchmark yourself versus other similarly situated
2 peers. In the case of CalSTRS, for instance, they -- in
3 private equity, they've chosen a peer index approach to
4 measure, you know, themselves. In there you're measuring
5 yourself well how did others do trying to invest in the
6 same marketplace.

7 COMMITTEE MEMBER TAYLOR: How successful has that
8 been for them?

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: It's very
10 new.

11 COMMITTEE MEMBER TAYLOR: It's very -- so they
12 just started.

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: So they've
14 just started that. And the pros and cons of each of these
15 categories are fairly well understood. And over time, you
16 know, the benefit of having a peer benchmark is, you know,
17 how did -- what's the skill of your staff in meeting or
18 outperforming or underperforming others trying to do the
19 same thing.

20 The weakness of a peer benchmark is, well, what
21 does it have to do with your overall return and risk
22 expectations, what you're actually trying to achieve?

23 And then as a result, the third category are
24 these sort of relative benchmarks. How do you perform,
25 you know, relative to another benchmark that hopefully has

1 some of the similar return and risk characteristics as
2 what you're trying to achieve?

3 COMMITTEE MEMBER TAYLOR: So then what you're
4 saying -- I guess what I'm asking is we're combining --
5 we're combining like infrastructure and real estate, we're
6 combining private equity and public equity to do our
7 benchmarking, which is new for us, right?

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, we're
9 picking -- it's new with respect to -- it's a different
10 benchmark for infrastructure. We're moving from a
11 absolute return benchmark to a relative return benchmark.
12 So that's new, but we have lots of experience with that in
13 our Real Estate Program. We've used a relative return
14 benchmark in real estate for 25 years.

15 So that part is not new to us. It's new in
16 applying it to infrastructure.

17 COMMITTEE MEMBER TAYLOR: Infrastructure, yeah.

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: So these
19 are -- I don't want to call them marginal tweaks, but they
20 are with respect to infrastructure and forestland, since
21 they're so small a part of our overall portfolio. And I
22 think that's what convinces most of us that this change,
23 for efficiency's sake, makes sense.

24 On private equity, it's also a choice to move to
25 a comparison with not just a relative benchmark, our

1 basically our overall stock portfolio, but our opportunity
2 set. You know, what would we invest if we weren't
3 investing in private equity? Well, that answer is pretty
4 clear. It's our global equity stock portfolio.

5 And we think that marginally gives us a better
6 fit to what we're trying to accomplish, but it's a
7 judgment call. And every single institutional investor, I
8 think, has picked one version or another of the peer, and
9 absolute, and relative benchmark over time, and never
10 settled on just one. We think, given where CalPERS is
11 today, that this is the best fit for what we're trying to
12 achieve.

13 But I don't think from staff's perspective, and
14 certainly from the consultant's perspective, that there's
15 any one perfect benchmark, particularly in the private
16 asset classes, which are fairly new and emerging.

17 COMMITTEE MEMBER TAYLOR: Okay. Thank you.

18 CHAIRPERSON JONES: Okay. Mr. Lind.

19 COMMITTEE MEMBER LIND: Thank you. First, I just
20 wanted to say I strongly lean towards supporting this, I
21 guess, segmenting approach that we've been talking about
22 today. I do -- with respect to the PCA letter, I wanted
23 to thank PCA -- this was regarding the real assets piece.
24 PCA pointed out this change in benchmark would only apply
25 to the ALM process and would not change the benchmark used

1 for performance and/or staff compensation, which is a
2 nuance that I did not understand.

3 I mean, as far as I know, a benchmark is a
4 benchmark, is a benchmark. Kind of multi-purpose. But
5 then you go on later in the letter to say that it's
6 important that the Board consider the ramifications of
7 that.

8 So could you or maybe staff just have a -- just
9 start to have a conversation of what possible
10 ramifications there could be?

11 MS. FIELDS: Christy Fields.

12 I think we just did want to draw attention and
13 make -- be very clear that this was something new, that we
14 were having two different benchmarks for -- to serve
15 different purposes. And they're just natural consequences
16 to having a two different benchmarks for two different
17 purposes when you've got one trying to identify the role
18 for ALM purposes and another one, you know, that very much
19 impacts the human element, staff, in their compensation,
20 and their performance reporting. So I think it's just
21 something that we keep an eye on and monitor over time.

22 COMMITTEE MEMBER LIND: Ted, any thoughts on
23 that?

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
25 that's exactly right. I think, one, the focus to set the

1 ALM benchmarks is important, I think, to keep in isolation
2 to try and find the best fit to measure our performance
3 over time from our expected goals for the portfolio.

4 Separately, it will be important during the
5 Performance and Comp Committee's discussions to evaluate,
6 well, how do you -- how do you want to compensate staff
7 and on what basis? And that has its own set of inquiries.
8 The Committee I think just came -- came through a fairly
9 intense review of that, and chose to really evaluate staff
10 on a number of dimensions that are in addition to just
11 these strict performance results.

12 So they really are two different inquiries, but
13 they do -- they do relate. But I think it's best to take
14 them up in two separate forums.

15 COMMITTEE MEMBER LIND: Thanks.

16 CHAIRPERSON JONES: Okay.

17 Mr. Jelincic.

18 COMMITTEE MEMBER JELINCIC: I want to follow up
19 on Ron's point. The -- you know, the comment that this
20 will not change the benchmark used for performance. As
21 you may be aware, I'm not allowed to participate in the
22 Perf And comp on performance.

23 But from what I've seen publicly, isn't the --
24 don't we use the benchmark as a significant part of the
25 compensation? And what is significant varies from class

1 to class. But -- so I was somewhat confused by that.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Wylie Tollette, Investment Office staff.

4 That's right, Mr. Jelincic, we do use the
5 benchmarks as a component of the current incentive comp
6 plan. As you said, it varies by asset class.

7 I think what our understanding is, is there's no
8 restriction on using the exact same benchmark for both.
9 It's just that we -- in the agenda items and in this
10 consideration, we wanted to make sure that the authorities
11 the make those decisions were sort of properly -- properly
12 assigned where the Investment Committee decides on the
13 ALM, and Perf and Comp Committee decides on what should be
14 used to incent staff.

15 So the Perf and Comp Committee could decide that
16 the benchmarks used for the ALM are -- should be, in fact,
17 the same for incentive comp.

18 COMMITTEE MEMBER JELINCIC: Okay. And then,
19 Andrew, you talked about our size being a disadvantage in
20 private equity, that there are things that a small fund
21 can do that we can't do, in terms of getting some excess
22 alpha. I would assume, and would like your comments, on
23 whether, in some cases, it can be an advantage in private
24 equity to be the size that we are. And if we cannot get
25 the excess returns that that asset class offers, why

1 should we be in there?

2 MR. JUNKIN: I think this is one of those ways
3 that the market has grown up around you. In the past, in
4 the early days of CalPERS' Private Equity Program, the
5 private equity marketplace was far less saturated, it was
6 less institutionalized. You didn't have the same kind of
7 competition for slots in funds offered by private equity
8 managers that you do today.

9 So I would say historically your size probably
10 was an advantage, because people came to you looking for
11 large allocations that would essentially make their fund
12 with an allocation from CalPERS. They don't have to make
13 their fund with an allocation from CalPERS anymore. And
14 in fact, in many cases, I suspect that -- and this goes
15 back to negotiating fees, there's some point at which
16 they'll just walk away, because they know they can fill
17 the fund without CalPERS.

18 So the market has changed. And I think that
19 CalPERS size is, in that particular market, more of a
20 hindrance now than a help, and in the past it probably was
21 the reverse.

22 In real assets, I think it's less of a hindrance,
23 but changes the game. You can't really be looking at 10
24 or 20 million dollar strip malls when you've got that much
25 money to get deployed. So you can participate in deals

1 that other people can't, but for through a fund. So I
2 think in that case, and in the case of infrastructure,
3 which would sort of be, again, competing for capital under
4 this arrangement, I think it -- it begins to be at worst a
5 push, and in many cases a tailwind for you.

6 Did that answer your question?

7 I feel like I skipped part of your question, and
8 I can't remember it. I didn't write it down.

9 COMMITTEE MEMBER JELINCIC: No, you addressed it.

10 MR. JUNKIN: Okay. Can I -- can I bounce back
11 to --

12 COMMITTEE MEMBER JELINCIC: Oh, the other -- the
13 other -- I guess there was another part, and that was
14 should we be in the asset class, but I think you answered
15 that in the course of answering the other two.

16 MR. JUNKIN: Yeah. I think -- I mean, logically
17 you're tying up capital for a long period of time relative
18 to, you know, how most people view time, right. Relative
19 to CalPERS, ten years is not all that long necessarily.

20 The fees are high. It's less transparent. You
21 all are operating in an environment where transparency and
22 low fees, you know, those are positive attributes to have.
23 So if you're not going to be compensated for taking on
24 some of the characteristics of private equity -- and this
25 is true of any investor. If you're not going to be

1 compensated for those risks, why are you doing it?

2 So if that return premium were, you know, 50
3 basis points, I don't know why you'd do it. And I'm
4 picking a number out of a hat, I hope 50 wasn't the number
5 that you guys were headed towards.

6 (Laughter.)

7 MR. JUNKIN: Can I -- can I bounce back to the
8 benchmarking question just for a moment?

9 CHAIRPERSON JONES: Sure, go ahead.

10 MR. JUNKIN: Okay. While we are talking about
11 this discussion for asset allocation purposes, I think it
12 would be illogical to not assume that the benchmarks for
13 the total fund, and consequently for incentive
14 compensation, don't head in the same direction. You
15 wouldn't want to set up a conflict inadvertently. And
16 let's just take the real assets combination where
17 everything moves towards a real estate benchmark. If that
18 were the benchmark that were used for asset allocation, it
19 would make sense to use that for total fund reporting.
20 But if you kept incentive comp on this 83, eight and a
21 half, eight and a half, you could have incentivized
22 behaviors that don't look like your benchmark component
23 for that, which I think doesn't make sense.

24 So while we are specifically talking about what
25 we're going to use for the asset allocation project, I

1 think you should have in mind that, you know, barring
2 something unforeseen along the way, that's likely where
3 this road would lead with plenty of opportunities to
4 discuss along the way.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Mr. Junkin,
6 if I could just add, because I don't want to make sure I
7 didn't confuse the discussion. My point on the perf and
8 comp is that you have some other benchmarks that you can
9 look to, particularly peer based, absolute return. And
10 the Committee has used those in addition to the relative
11 performance one. It would be illogical to have different
12 benchmarks for that slice of it, but the Committee doesn't
13 have to choose to have 100 percent of the performance comp
14 tied to that type of a benchmark.

15 And, in fact, the Performance and Comp Committee
16 has chosen to have a wide array of comparisons to use.
17 And that's -- that's the choices that the Perf and Comp
18 Committee has in front of it.

19 CHAIRPERSON JONES: Right. And I think it's
20 important that reading through all of the consultant's
21 comments and briefings that the compensation is going to
22 be a track that we're going to go down. So it's -- we
23 can't resolve that here, but I think all of you said in
24 your opinion letters, and also Ted, that that's going to
25 be another track that we have to go down. So we can go --

1 move on.

2 Ms. Hollinger.

3 COMMITTEE MEMBER HOLLINGER: Yeah. Thank you.

4 COMMITTEE MEMBER JELINCIC: Wait. I wasn't done.

5 CHAIRPERSON JONES: Okay. Mr. -- go ahead.

6 COMMITTEE MEMBER JELINCIC: Steve, Meketa, the --
7 in your -- in your presentation you talked about
8 cap-weighted index -- and I hate them and we've had that
9 discussion. But on three of four of your presentation,
10 industry exposure, 58 of the iPad, where does finance fit
11 in that table?

12 MR. McCOURT: I'll have to get back to you that.
13 There's no finance sector in there.

14 COMMITTEE MEMBER JELINCIC: Okay. And in your
15 initial presentation, you talked about one of the
16 advantages of changing the benchmark is that it's more
17 international. We would create greater exposure to
18 emerging markets. And then in response to I think it was
19 Priya's question, you said, well, you didn't think that
20 the change of benchmark would change the compensation of
21 the portfolio. And that's -- so it seems -- it seems to
22 be a contradiction. Can you reconcile?

23 MR. McCOURT: Sure. And just for clarity, I'm
24 not sure moving the base index to one that's a bit more
25 international is either a disadvantage or an advantage.

1 It's just different.

2 My point, in responding to Priya's question on
3 emerging markets is that the existing portfolio has had a
4 significant weight in emerging market private equity,
5 despite the fact that it's benchmark historically has had
6 a rather low allocation to emerging markets. So the staff
7 historically has been free and willing to allocate to
8 geographies where they see the opportunity. And they
9 would, I presume, continue to feel free to allocate
10 capital in such a way.

11 The other -- the other note I made was simply
12 echoing staff's comments from the last meeting that, to
13 the extent that the private equity staff finds
14 opportunities in geographies that appear overweighted
15 versus the benchmark, the -- if private equity is within
16 the global equity asset class, staff can then underweight
17 those geographies in the public markets portfolio to, in
18 essence, neutralize that overweight at the total fund
19 level. So I think staff would argue that they -- they're
20 able to control that risk factor better with private
21 equity included within global equity.

22 COMMITTEE MEMBER JELINCIC: Okay. And then you
23 commented on fees ex-U.S. All the academic work I've seen
24 says that fees, at least in Europe, are lower in part
25 because of the greater disclosure frequently mandated by

1 government. So I would encourage you to take a look at
2 that.

3 And then I don't want you to feel left out. If
4 the -- if the infrastructure portfolio were bigger, so it
5 actually was making a significant impact, what would you
6 recommend in terms of a benchmark?

7 MR. MITCHELL: Thank you.

8 I actually think that it's more a function not of
9 the size of the portfolio, but the benchmarks that are
10 available. So I think there's a real struggle to get an
11 infrastructure either public or private benchmark that is
12 actually robust at this time.

13 So, for example, in the public arena, many of the
14 infrastructure companies that are in the indices heavily
15 energy weighted, for example, but have direct or indirect
16 commodity exposure, which is something that typically
17 people don't take in a private infrastructure portfolio or
18 in transportation, for example, you have EPC companies
19 that are an important part of the infrastructure
20 benchmark, which is not typically a risk that they will
21 take in a private infrastructure portfolio.

22 And then on the private side, there is just not
23 many data points, because the asset is relatively
24 immature. So I don't think there's a great benchmark. To
25 Ted's point, quite often we see people use absolute return

1 benchmarks. To the extent they use peer or other, then
2 the volatility in those benchmarks, I think, are
3 frustrating for staff, because it means they're in or out
4 of the market at various times when infrastructure has
5 been relatively steady in terms of at least the returns
6 that its demanded from investors. So I think for now at
7 least there isn't -- there isn't a great benchmark in
8 infrastructure.

9 COMMITTEE MEMBER JELINCIC: And I'm aware that
10 EDHEC, Hong Kong, is working on an infrastructure
11 benchmark. Have you followed that at all, and are they
12 making any progress?

13 MR. MITCHELL: The -- you said -- pardon me?

14 COMMITTEE MEMBER JELINCIC: EDHEC.

15 MR. MITCHELL: Yes, we have been following it.
16 We haven't seen any results just yet, but I think they
17 started up in December last year in earnest.

18 COMMITTEE MEMBER JELINCIC: Yeah, and I hope they
19 succeed.

20 MR. MITCHELL: Yeah.

21 COMMITTEE MEMBER JELINCIC: And the other issue
22 you raised is that it's become -- infrastructure has
23 become more competitive. And as it becomes more
24 competitive, one would expect lower returns. And if
25 there's lower returns, you know, how much do we chase that

1 asset class?

2 MR. MITCHELL: Well, from an asset liability
3 matching point of view, there's a whole -- I mean, I'm
4 sure there's a raft of benefits that you're all more
5 very -- very much aware of. So certainly my accent is
6 from Australia, not surprisingly. And Australian
7 investors superannuation fund's bench fund equivalent have
8 been in the class for 20 years or more.

9 So I think there's a -- there's reason -- a
10 rationale to be in it. I'm not sure that it's going to
11 get any cheaper any time soon, because there is going to
12 be a lot of money that's going to be chasing it, but it
13 does have benefits in an overall portfolio.

14 COMMITTEE MEMBER JELINCIC: Thank you.

15 And, Henry, I'm -- I am done this time

16 CHAIRPERSON JONES: Okay.

17 Ms. Hagen.

18 ACTING COMMITTEE MEMBER HAGEN: I'm sorry.

19 CHAIRPERSON JONES: Hold on. Just a minute.

20 Yes, it's on. Ms. Hollinger. I'm sorry.

21 COMMITTEE MEMBER HOLLINGER: That's okay. Thank
22 you.

23 I appreciate the report. I was going to say that
24 I agree with Mr. Jelincic's point that risk needs to drive
25 our allocation. I think we have to look at this

1 contextually. In 2008, we were 100 percent funded. That
2 was based on, I believe, a benchmark at that time of eight
3 percent. I wasn't on the Board. But it's nine years
4 later, and we're at 65 percent funded, and that's based on
5 a lower benchmark, and a maturing population, with --
6 where the fund -- where we're now cash flow negative.

7 So I really think we have to look at terms of
8 risk in determining where we allocate dollars. And that
9 was just my commentary. Thank you.

10 CHAIRPERSON JONES: Okay. Mr. Slaton.

11 Oh, Ms. Hagen. I'm sorry.

12 ACTING COMMITTEE MEMBER HAGEN: That's okay.
13 Thank you. So I -- listening to the conversation today,
14 and reviewing the materials, I think the changes appear to
15 make sense. But I do want to acknowledge a comment that
16 Wilshire made in their opinion, and that's they recommend
17 additional governance and portfolio guidelines, if we were
18 to make these changes.

19 And so I would like to see in the June item, some
20 recognition that those are -- will be provided or
21 outlined, at least in summary form, so that the Committee
22 is aware of that additional governance added.

23 CHAIRPERSON JONES: Okay. Ted.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think --
25 I'll just jump -- I think June will probably -- will be

1 too early to provide governance mechanics around -- around
2 some of these changes, but we'll, you know, certainly take
3 this feedback and see what we can provide in June and
4 further into the ALM process. I don't know, Wylie, if you
5 put some thought to it.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: As
7 Ted mentioned earlier, we have convened a project team
8 consisting of folks from private equity, public equity,
9 our compliance group, and our investment risk and
10 performance team, as well as asset allocation, to work on
11 exactly what you're describing, Ms. Hagen. And we
12 actually anticipate it's going to take the bulk of the
13 remainder of this fiscal year -- excuse me, the next
14 fiscal year to construct that, so -- and we hope to -- we
15 will definitely bring back those guidelines, and
16 constraints, and policy recommendations prior to
17 implementing actually any portfolio changes.

18 But as Ted mentioned, having them for the capital
19 market assumptions in June will be -- I don't think we'll
20 be able to hit that deadline.

21 ACTING COMMITTEE MEMBER HAGEN: Just assurance
22 that -- that your staff is working on that and will have
23 that in place would be satisfactory.

24 CHAIRPERSON JONES: Okay. Mr. Costigan.

25 These -- okay. Mr. Slaton.

1 I got one -- okay. I'm sorry.

2 VICE CHAIRPERSON SLATON: I think we'll get this
3 straight eventually. Thank you, Mr. Chair. So my
4 question is directed to staff, but maybe the consultants
5 want to chime in on it. And I'm struck -- I'm looking at
6 the last page of the cover letter that talks about
7 benefits and risks. And we've talked a lot this morning
8 about, you know, the materiality of the strategic asset
9 allocation choices and better control of the resulting
10 exposures, and better management of the risks derived
11 from -- from idiosyncratic private equity activity.

12 But the last item on there, and this is where I'd
13 like you to flesh out a little bit, particularly in terms
14 of we -- what's the value received, because they're nice
15 words to put in there called foster greater team work.
16 But what do you see as the real value of that and how does
17 that come back to enhancing our returns or our reduction
18 of risk?

19 MANAGING INVESTMENT DIRECTOR BAGGESEN: Eric
20 Baggesen, CalPERS staff. Let me take a shot at that
21 question, Mr. Slaton.

22 I'm not sure that we know exactly what the value
23 of that team work is. What I'd suggest though is that
24 this organization has a legacy of the various parts of the
25 portfolio, and the staff attached to those various parts,

1 operating really with a singular focus on those parts, and
2 less of a focus on how those parts all add together to
3 create an overall outcome for CalPERS.

4 When you sit here and you start to blur the lines
5 between these assets segment and you start making the team
6 a bit more interdependent, the intent is to elevate the
7 outcome to the total fund in importance in the staff's
8 eyes. That is not going to be a transformation that
9 happens instantaneously. You literally have to start
10 doing something different than what we have historically
11 done, if you want to have that outcome as a cultural
12 change, if you will, within the organization.

13 So it's unclear what that eventual payoff is.
14 But just as an example, currently, the private equity
15 staff literally invests by trying to select the managers
16 that they believe are going to do the best job deploying
17 capital. They do not know what those managers are going
18 to purchase with that capital. That may be just
19 categorized, let's say geographically, potentially, or,
20 you know, industry segment categorization.

21 The staff are unable to actually control the risk
22 that come out of the Private Equity Program. If you
23 recall, one of the slides that we presented last month
24 showed the variability in the active risk in the Private
25 Equity Program oscillating between over 1,000 basis points

1 of active risk down to 500. In other words, it was
2 completely all over the place.

3 If you do something like merge private equity
4 with public equities, you now have one is the risk control
5 elements of the public equity team starting to infuse the
6 things that happen within private equity. In other words,
7 they actually have to operate as a team trying to achieve
8 the excess return objectives while controlling the risks
9 of the portfolio.

10 So that actually -- it implies a shift in the
11 thinking of both the private equity team, and the public
12 equity team. What happens in that shift is unclear.

13 The one thing that we do I think have pretty good
14 evidence of is that you will not get that cultural shift
15 unless you actually do something different than the way we
16 have categorized this in the past.

17 So I would suggest that a big element in a lot of
18 the activities and the suggestions that you see is an
19 effort to try to shift the culture of the investment
20 operation and get people more focused on the overall
21 outcome to the plan, and less concerned about what happens
22 in any individual bucket, which has been basically the
23 historic focus of these teams.

24 VICE CHAIRPERSON SLATON: So what I hear you
25 saying is although one could do this also in the

1 compensation plan, you're saying that the organizational
2 structure needs to be aligned with it --

3 MANAGING INVESTMENT DIRECTOR BAGGESEN: (Nods
4 head.)

5 VICE CHAIRPERSON SLATON: -- rather than trying
6 to do it only through comp.

7 MANAGING INVESTMENT DIRECTOR BAGGESEN: I think
8 that's exactly correct.

9 VICE CHAIRPERSON SLATON: Okay. Thank you.

10 CHAIRPERSON JONES: Okay. Thank you for that
11 discussion, and --

12 COMMITTEE MEMBER COSTIGAN: Mr. Chair.

13 CHAIRPERSON JONES: Go ahead, Mr. Costigan.

14 COMMITTEE MEMBER COSTIGAN: I know, Mr. Jones, we
15 want to move on to some other items. So rather than just
16 repeating, just a couple observations.

17 First, I appreciate the work and the good
18 discussion. I just want to make sure all the consultants
19 are in agreement this is the best step forward, is that
20 correct, based on the way I read it?

21 (Heads nodding.)

22 COMMITTEE MEMBER COSTIGAN: Okay. So the other
23 thing I just want to make is a little bit, I guess,
24 concerning for me it relates to compensation. I hear this
25 that somehow this is about increasing compensation. I

1 just again want to make it clear to the Investment staff,
2 we've taken up the issue before. When I look at what you
3 all are paid, vis-à-vis our friends at the University of
4 California, or in the private sector, you are vastly
5 underpaid.

6 I find this line of questioning or line of
7 rationale that somehow we are manipulating a benchmark in
8 order to increase compensation to be somewhat
9 unfathomable. There are multiple benchmarks. There are
10 multiple layers. There's multiple issues of transparency.
11 And I certainly hope this sort of red herring discussion
12 that we're having just ends.

13 When I look at the compensation issues -- and I
14 think I've heard it four times we've talked about it, that
15 we're changing the benchmark in order to increase bonuses,
16 that we're somehow hiding something, Mr. Jones, I just
17 think is inaccurate. I know we're going to set some of
18 this straight later this afternoon. I intend to address
19 some of this tomorrow at Finance and Admin.

20 But I just want to say, one, if all the
21 consultants are in agreement -- and I understand you're
22 not going to put at risk your contract just to have it at
23 CalPERS to tell us to do something that you don't believe
24 is accurate, because your other clients are looking. And
25 I look to you all for this.

1 So again, I just am a little concerned, Mr.
2 Jones, that we lost a little bit of direction and get off
3 on a red herring, because if we believe this is best for
4 the system, best in the long term, best for transparency,
5 best to achieve the overall objective, which again I think
6 we often lose sight of in these discussions, is to ensure
7 that we pay benefit that the members are entitled to, and
8 this goes along those lines of helping us achieve that, I
9 look forward to a further discussion.

10 So thank you, Mr. Jones.

11 CHAIRPERSON JONES: Yeah. Thank you for those
12 comments, Mr. Costigan. And I echo those similar
13 comments.

14 And that's why I'm -- we've had a very lengthy
15 discussion, a lot of good exchange of information, input,
16 views, et cetera. So that's why I'm not going to be
17 asking that a series of directions be made to you on this
18 subject, because one is compensation that I'll defer to
19 the Compensation Committee Chair and Vice Chair sitting
20 here to determine when would be the appropriate time to
21 deal with that issue. So there's no direction from the
22 Committee on that issue.

23 And the other one is the governance that Ms.
24 Hagen mentioned. I think that is something that we need
25 to come back at some future date to talk about when do we

1 get there. But you've got a lot of work to do to get to
2 that point before you can develop those kinds of
3 governance structures.

4 So that's the only direction that I'm providing.
5 I think the purpose of this was to hear the concerns and
6 views of the Committee. And I think we've had a robust
7 discussion. So that's setting the stage for our next step
8 with our workshop. So I'm sure you will be responding to
9 these very various viewpoints when we have that workshop
10 coming up soon.

11 Okay. So thank you. And I think with that,
12 we're going to take a 10-minute break before we embark
13 upon the next item.

14 (Off record: 10:54 a.m.)

15 (Thereupon a recess was taken.)

16 (On record: 11:05 a.m.)

17 CHAIRPERSON JONES: I would like to reconvene the
18 Investment Committee meeting, please.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
20 we're just waiting for Anne Simpson to take her seat.

21 CHAIRPERSON JONES: Okay. And here she comes.
22 All right.

23 Also, I would just like to acknowledge one of our
24 former Board Members, Dr. George Diehr is in the audience.
25 So welcome, George.

1 (Applause.)

2 CHAIRPERSON JONES: Okay. Moving on.

3 MANAGING INVESTMENT DIRECTOR BIENVENUE: All
4 right. Dan Bienvenue, Managing Investment Director of
5 Global Equity. And I'm joined, it seems like as usual, by
6 Simiso Nzima, and Anne Simpson. Simiso, of course, is a
7 member of the global equity team, and Anne, of course, is
8 the Investment Director leading our sustainable investment
9 team.

10 So the idea of this item really is just to give a
11 mid-season sort of update as we go through proxy season on
12 just the activities and outcomes that have been going on
13 on the corporate governance and sustainable investment
14 arena. So we'll give that update.

15 But before we get to that update, I just wanted
16 to take a moment to let the Board know that Simiso was
17 recently named the Investment Director for the corporate
18 governance function within global equity. So
19 congratulations to Simiso. And certainly, we're very
20 happy when we see one of our internal staff measure
21 competitively with what we see on the outside market. And
22 so, along with being a new daddy, we have lots of
23 congratulations to Simiso and the family.

24 So with that, I'll turn it over to Simiso to take
25 us through the update.

1 INVESTMENT DIRECTOR NZIMA: Thank you, Chairman.
2 Good morning, Mr. Chairman, members of the Investment
3 Committee. Simiso Nzima, Investment Manager -- Investment
4 Director, Global Equity.

5 (Laughter.)

6 INVESTMENT DIRECTOR NZIMA: So I'm still getting
7 used to this.

8 (Thereupon an overhead presentation was
9 Presented as follows.)

10 INVESTMENT DIRECTOR NZIMA: So I'll jump straight
11 into the presentation starting with slide 3 of the
12 presentation.

13 --o0o--

14 INVESTMENT DIRECTOR NZIMA: The Investment
15 Committee is quite familiar with this slide, which shows
16 really the distribution of company meetings total
17 resolutions and how we've worked proxies on management and
18 shareowner proposals.

19 As can be seen from this slide, the peak of the
20 proxy season is during Q2. So we're right in the middle
21 of the peak of proxy season. In Q1, we voted shares in
22 about 1500 companies meetings.

23 I'll move on to slide 4.

24 --o0o--

25 INVESTMENT DIRECTOR NZIMA: This slide really

1 shows the notable highlights of the proxy season to date.
2 I'll concentrate on two items here, the Wells Fargo vote
3 as well as the shareowner proposals. At the Wells Fargo
4 annual general meeting, CalPERS withheld votes from nine
5 directors out of a Board of 15 for failure to provide
6 oversight in light of the sales practices scandal in their
7 retail banking division.

8 Four of the nine directors received shareowner
9 support between 53 percent and 57 percent, and the other
10 five they received shareowner support of 62 percent to 70
11 percent.

12 This is really low level support for directors,
13 and especially so given that Berkshire Hathaway, which
14 holds about nine and a half percent of Wells shares voted
15 for all the directors. So by our own calculation when we
16 looked at this and took out the Berkshire Hathaway shares
17 both from the numerator and the denominator, three
18 directors received less than majority vote for this
19 scandal.

20 On shareowner proposals, what I want to highlight
21 really is that staff has supported shareowner proposals
22 related to indigenous people's rights, gender, equity pay,
23 board diversity, climate risk reporting, and other good
24 governance practices.

25 Move on to slide 5.

1 --o0o--

2 INVESTMENT DIRECTOR NZIMA: This slide really
3 shows the shareowner campaigns that we are undertaking as
4 staff. So I'll start with the proxy access campaign.
5 Staff is running proxy solicitations on 21 proxy access
6 proposals. To date, five proposals have been voted for,
7 four of the five have passed with majority votes. The one
8 that failed actually failed at 49 percent, so it was a
9 high level of support, even though it failed. And the
10 high water mark to date is 89 percent. So there's one
11 where we got 89 percent support, which is really, really
12 encouraging for us.

13 I'll move on to majority vote for director
14 elections. Thirty-three out of the 50 companies that we
15 engaged have either adopted or committed to adopting
16 majority vote for director elections. And of the
17 remaining 17 companies, these are at various stages of
18 engagement. And we still have the option to file
19 shareowner proposals, if these companies are not going to
20 adopt majority vote for director elections. So again,
21 this is something which is really encouraging for us.

22 But the best news really is on the climate risk
23 reporting campaign. We are running proxy solicitations at
24 15 climate risk proposals. Year to date, there's about
25 eight meetings that have been voted on. The average

1 support of -- on the seven of those meetings for climate
2 risk reporting proposals has been 42 percent, which
3 compares favorable to the 35 percent average support last
4 year, and the sub-20 percent support in 2015.

5 So this momentum, we're really happy about this
6 momentum. But what makes us even much more encouraged is
7 what happened last week at Occidental Petroleum on Friday,
8 the shareowner proposal, which we co-filed with Wespath
9 and Nathan Cummings, received majority vote. This is the
10 first time in the U.S. that a climate risk reporting
11 proposal has actually passed. So this is really
12 encouraging for us and -- means that going forward, we
13 expect the momentum to carry on.

14 A second encouraging thing on the climate vote --
15 on the climate risk reporting framework is what happened
16 at Exxon. Exxon has appointed a climate scientist to its
17 Board. We believe that this is because of the engagement
18 by shareowners asking the company and other companies to
19 have climate competent boards. So this is again something
20 which is pleasing for us.

21 On that note, I conclude my presentation. The
22 rest of the slides really are just appendix. And I'll
23 take any questions at this point.

24 CHAIRPERSON JONES: Okay. Thank you very much.
25 And again, congratulations on your promotion, and also

1 congratulations to the team on those big wins, Occidental
2 Petroleum and Exxon. So we really appreciate all the work
3 you're doing in that area, and hopefully we get some
4 others to come along as we move forward.

5 So with that, Mrs. Mathur.

6 COMMITTEE MEMBER MATHUR: Thank you. I do want
7 to note the notable progress that we've made on climate.
8 I think this is the result of many years of work of the
9 entire team. And I'm particularly proud of the Occidental
10 vote, as you indicated, finally reached -- or surpassed 50
11 percent vote on that climate reporting resolution. So
12 that was really a terrific coup. And that's, what, almost
13 ten percent increase over last year's vote. So that's
14 really important progress that we've made in just a year.
15 So commendations on that.

16 I think it's really also important that we've
17 taken up this Equator Principles issue at banks. Clearly
18 that was highlighted by the DAPL issue that we looked at
19 very closely this year. But it highlighted sort of a
20 major failing of compliance and oversight within these
21 banks. And so I'm -- I really commend the team for taking
22 that issue up in a substantive way this year.

23 So a lot of good progress. I note -- I just want
24 to ask you a question about one of the appendices. On
25 page seven of this agenda item, you note 2017 shareowner

1 campaigns proxy solicitations. Now, this is not a full
2 accounting of all of the shareowner campaigns that were
3 undertaken.

4 I see a few things missing. So I guess I'm just
5 curious is -- if you could clarify what this is meant to
6 represent.

7 INVESTMENT DIRECTOR NZIMA: This represents where
8 we're actually running proxy solicitations.

9 COMMITTEE MEMBER MATHUR: Where we ran the proxy?

10 INVESTMENT DIRECTOR NZIMA: Yes, where we're
11 running the proxy solicitation ourselves. So, yes.

12 COMMITTEE MEMBER MATHUR: Okay. Because there
13 were a number of other shareowner campaigns that were
14 undertaken where we played a supporting role, but that's
15 not included in this.

16 INVESTMENT DIRECTOR NZIMA: That's not included
17 here. What we included is just where we're actually
18 running proxy solicitations.

19 COMMITTEE MEMBER MATHUR: Okay. And is a full
20 accounting of that available somewhere? Do we keep track
21 of that in a transparent public way of sort of all of the
22 shareowner resolutions and how we vote on them all? We
23 do, don't we?

24 INVESTMENT DIRECTOR NZIMA: We have the -- our
25 votes are posted publicly, so anyone can go in and

1 actually see how we voted on different items, even though
2 the ones that we're not soliciting for. So that's
3 available on the public website.

4 COMMITTEE MEMBER MATHUR: On our website?

5 INVESTMENT DIRECTOR NZIMA: Yes.

6 COMMITTEE MEMBER MATHUR: Great. Okay. Thank
7 you very much.

8 CHAIRPERSON JONES: Okay. Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: Yeah, I also want to
10 acknowledge that this is the result of years of effort.
11 And the fact that it is years of effort is part of the
12 reason why corporate America seems to want to increase the
13 threshold of votes needed to resubmit, because it's easier
14 to, you know, kill it early, rather than have to come back
15 and have people think about it.

16 But I want to ask about Chevron where we withdrew
17 the proposal due to substantial implementation. What was
18 the proposal? What did they agree to do? And, you know,
19 this was a question that you should have been warned was
20 coming.

21 INVESTMENT DIRECTOR NZIMA: Thank you for the
22 question. So the proposal was the same as the climate
23 risk reporting what we asked the company to do. This is
24 one of the three proposals where we co-filed, which is
25 Occidental, Chevron, and ExxonMobil. So what we're asking

1 to do is to actually produce a report on climate risk
2 reporting really in line with the framework of the task
3 force on climate-related financial disclosures.

4 We understand that -- I mean, the -- that
5 framework is not yet finalized. Chevron did produce a
6 report, which again, given that the benchmark that we're
7 using for that report is not yet final, we felt that we'd
8 rather withdraw -- a strategic withdrawal but continue to
9 engage the company in terms of coming to that stage where
10 once the task force framework is finalized, they can
11 produce a report in line with that framework.

12 COMMITTEE MEMBER JELINCIC: Thank you.

13 CHAIRPERSON JONES: Okay. Ms. Taylor.

14 COMMITTEE MEMBER TAYLOR: Yes. Thank you.

15 I also want to congratulate you on your promotion
16 and apparently a new child.

17 INVESTMENT DIRECTOR NZIMA: Thank you.

18 COMMITTEE MEMBER TAYLOR: So my question -- I had
19 a couple of questions. First, I wanted to ask Anne, given
20 how you so vehemently articulated, in our Diversity Form
21 how we're kind of short on rights in terms of our proxies
22 and stuff. So can you kind of go over for me how our
23 proxy voting rights help, and what these initiatives we're
24 working on, but how they manage -- help manage our
25 long-term risk for the fund?

1 INVESTMENT DIRECTOR SIMPSON: Thank you. Anne
2 Simpson from the Sustainable Investment Program.

3 I think we have good evidence that where we have
4 strong investor rights, we're able to protect our capital
5 when management might be getting off track. And there's
6 good academic studies that those this. And I think also
7 in our own experience through programs like the focus
8 list. We've seen that that accountability that comes with
9 investor rights is just one way to close the gap, what's
10 known, you know, by economists, it's called agency theory.

11 And it's essentially accepting that when people
12 are in a position of influence, if they're not
13 accountable, their own view of the world can be what
14 drives decisions. So if we have investor rights, it
15 enables us to keep companies on track.

16 The beauty of the shareholder proposal I think is
17 that it also allows investors to put forward specific
18 issues. In other words, not going straight for the
19 jugular, a vote against the Board directors, which might
20 be not needed. I think the Cognex proposal on diversity
21 is a great example, because that's actually got majority
22 support. It's the first one this year. We had a couple
23 last year as well. But that's drawing to the Board's own
24 attention that it needs to tackle board refreshment and
25 board diversity.

1 So the shareholder proposal process we think is
2 very complementary to the ability to hold directors
3 accountable. And for that reason for a long time, CalPERS
4 has argued in favor of annual elections, so that you can
5 be timely when there's a crisis, for example, Wells Fargo,
6 But also why majority voting is still so important,
7 because if we're not able to vote against directors, we
8 can only vote yes, then really the election is a pat on
9 the back --

10 COMMITTEE MEMBER TAYLOR: Right.

11 INVESTMENT DIRECTOR SIMPSON: -- and not really a
12 powerful mechanism for accountability, which is what we
13 need for governance to be additive on risk management and
14 also on occasion also a plus for returns.

15 COMMITTEE MEMBER TAYLOR: Thank you very much,
16 Anne.

17 Also, I do want to congratulate you on your
18 climate risk campaign. Just, it's amazing how far we've
19 come, even since I started, which was what, two and a half
20 years ago. So I am just incredibly excited to see trees
21 companies get on board. And I know it's all thanks to you
22 and your shop, and working so hard with -- in the proxy
23 voting, et cetera, to have success there.

24 One of the questions that goes with that is do we
25 see that because of this, even if the United States were

1 to pull out of the Paris climate change agreement, would
2 we still see progress with these companies?

3 INVESTMENT DIRECTOR SIMPSON: Thank you. That's
4 a very good question. The argument that we're making is
5 that climate change is understood. It's based on science,
6 and risk reporting is sound economics. Because if
7 companies can't report on these risks, they can't manage
8 them. And I think we see additional benefits for
9 companies as we are continuing to talk to them, is also
10 about opportunity.

11 And many of you will have seen the important
12 letter that Exxon wrote on this arguing in favor of the
13 Paris Agreement to say this internationally is going to
14 help competitiveness, and highlighting some of the
15 billions that they're investing, for example, in carbon
16 capture technology.

17 So I think -- I think what we see is that
18 actually the mindset of companies is beginning to shift
19 from just being a defensive response, "No, reporting is a
20 burden", to understanding, well, this is an opportunity to
21 communicate about our strategy. And, you know, I think
22 we're looking at companies like NRG, which have a fully
23 developed 25-year transition plan. And it's encouraging
24 that companies like Chevron are willing to meet us more
25 than halfway, by, as Simiso says, producing a report which

1 gets us a long way towards the framework that the
2 Financial Stability Board task force IS arguing for.

3 So I think these are -- these are exciting times,
4 and I think that the market is driving the changes. And
5 the opportunities are as powerful as the risk management
6 side of the equation.

7 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah.
8 The only thing I would add to that is, and Anne alluded to
9 it, bear in mind that half of the global equity portfolio
10 is international, so --

11 COMMITTEE MEMBER TAYLOR: Right.

12 MANAGING INVESTMENT DIRECTOR BIENVENUE: -- so
13 only half is the U.S. Now, that has been the majority of
14 our engagement activity, but that doesn't mean it has to
15 be. And then additionally, remember right after the
16 election, we had some discussions, and the question was,
17 gosh, does his change our ESG strategic plan? And the
18 candid answer was no, that, you know, Strategic Initiative
19 number one is data and corporate reporting. Investors
20 need that data to make good investment decisions, both
21 from a risk and opportunities standpoint, and we don't see
22 that changing.

23 So we're hopeful for a positive outcome.
24 However, either way this will be a critical issue for us.

25 COMMITTEE MEMBER TAYLOR: Great. And then

1 finally, and I hate to be so long-winded here, I had -- I
2 just think it's awesome that you guys did so well with
3 Wells Fargo and making sure -- and I just find it
4 fascinating that these financial companies may or may not
5 be signing on to the Equator Principles. And I'm glad
6 that we were successful with that.

7 I just had a -- I just had a concern. We loan
8 money, right?

9 Are we a signatory to the Equator Principles, and
10 shouldn't we be if we're asking other companies to be?

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: We're not a
12 signatory. And I think we'd need to think about in the
13 context of how much project finance lending that we do
14 directly. And I think we're not very large, if at all, in
15 that field. So that would be a question to think through
16 in the future.

17 COMMITTEE MEMBER TAYLOR: Great. I'd appreciate
18 it. Thank you.

19 CHAIRPERSON JONES: Okay. Ms. Yee.

20 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

21 A couple questions, and very, very excited about
22 the progress we're making on the climate front. I guess
23 with respect to the votes that didn't make it, what's the
24 process going forward? Some came close, but is it
25 elevating our engagement or is it kind of coming back, the

1 next round? I was just curious in terms of the continuing
2 the momentum on this front.

3 INVESTMENT DIRECTOR NZIMA: Thank you for the
4 question. The plan really is to go back. I think our
5 expectation is once the framework, the FSB framework is in
6 place. It makes it easier to go back to companies and
7 actually say this is what we want you to actually adopt.

8 So we'll be going back and we'll be refiling some
9 of these proposals. And I think part of that effort real
10 is to work with other large institutional investors, other
11 partners of ours to actually see, you know, some of these
12 proposals passing.

13 And to that point, I mean, BlackRock did come out
14 in public that they supported the Occidental proposal. So
15 as we get more and more institutional investors to
16 actually support some of these proposals, we think we
17 actually are going to succeed going forward.

18 COMMITTEE MEMBER YEE: Okay.

19 INVESTMENT DIRECTOR SIMPSON: I just -- it's Anne
20 Simpson again. I'd just like to add another point to what
21 Simiso sets. All of the companies in the U.S. where we've
22 been running campaigns this year are on our Global 100,
23 which is one of the strategic initiatives in the five-year
24 ESG plan.

25 So by taking on 17 of those companies in the

1 U.S., we've actually made a flying start on that
2 engagement strategy. As you know, we had a recent
3 planning meeting with the U.S. Ceres Investor Network to
4 build consensus on the idea of a global alliance of
5 investors around the world tackling the 100 companies
6 which we consider are responsible for around half the
7 greenhouse gas emissions associated with our portfolio.

8 Those are quite complex negotiations, because
9 there's a lot of regional work going on. And what we want
10 to make sure we do is build on that, not duplicate or
11 substitute, but we're very -- I think we've made great
12 progress on building consensus around the idea of the
13 Financial Stability Board framework, as Simiso highlights.
14 And if the networks which supported the Paris agreement
15 came in around this strategy, it would be a very powerful
16 market response.

17 So I think we're on track to be able to launch
18 that initiative later this year. And I'd just like to
19 thank the Controller for kindly chairing that discussion,
20 which I think was very productive, and also for Ms. Mathur
21 for PRI's support, because, of course, the Montreal
22 Pledge, which PRI invented, was how we originally were
23 able to do this analysis and get very focused attention.

24 So I think this all ties in with the strategic
25 plan in a powerful way.

1 COMMITTEE MEMBER YEE: No, I agree, and I think
2 that's really the way I'd like to have us look at it going
3 forward, is that obviously we're going to continue to keep
4 our hands on, you know, this engagement with the
5 companies, but it's really a broader effort with respect
6 to some of the other potential alliances down the road.

7 Okay. I was your curious about one of the votes,
8 and that's with NRG Energy, because I wanted to kind of
9 get a little bit into the thinking behind why we withheld
10 the vote there? I mean, there was -- I know the two
11 directors were identified as part of a settlement, but
12 it's a little hard to kind of think about one of them
13 being a publicly proclaimed climate denier, and yet we
14 withheld the vote, but there were other considerations. I
15 wanted to see if we could -- if you could elaborate on
16 that a little bit.

17 INVESTMENT DIRECTOR NZIMA: Thank you for the
18 question. So specific to this request -- and what we've
19 actually been doing in some of the proposals and some of
20 the high profile issues is we've tried to talk to both the
21 companies, as well as the other sides. So we actually
22 spoke with Elliott Advisors who were nominating the two
23 directors to the Board.

24 And from our discussions and research, we found
25 that the focus of Elliott Advisors, which is a hedge fund,

1 is actually, you know, much more short-term focused, which
2 is really contrary to us, as long-term investors. When we
3 talked to them, they indicated their holdings around
4 two-year holding period. Our holdings are really like
5 perpetual, because their long-term shareowners. So we
6 didn't like the aspect of the short-term focus.

7 And furthermore, when we looked at the business
8 review committee, which was formed after Elliott had the
9 settlement with NRG, we discovered that of the three
10 independent directors on that business review committee,
11 two were going to be these directors being advanced by
12 Elliott Advisors.

13 So for us to hear of, you know, that much
14 influence for someone who's only holding nine percent,
15 what about the other 90 percent to be able to influence
16 that. So that's the way we looked at this. We looked at
17 it long term shareowner versus someone who has a
18 short-term focus and having that much influence on the
19 business review committee, which we're not comfortable
20 with.

21 COMMITTEE MEMBER YEE: Um-hmm. Have there been
22 other instances where that's been a concern and we
23 actually cast a vote, rather than withhold a vote? I
24 mean, part of my concern is that we -- given our policies
25 with respect to board attributes. I mean, we have someone

1 who has not only -- I mean has been just very public about
2 being a climate denier, and here we are trying to, you
3 know, really encourage, you know, board -- directors who
4 really can address climate risk. And so I understand the
5 other argument with respect to the short-term focus. But
6 I'm curious as to whether that argument has been also used
7 to actually support a vote in the past in another
8 situations, or to support a no vote.

9 INVESTMENT DIRECTOR NZIMA: In terms of the --
10 this particular comment, this was specific to this
11 company. But when we look at our votes, really we're
12 always looking at each director what they bring to the
13 board. And, you know, we take each case on a case-by-case
14 situation.

15 COMMITTEE MEMBER YEE: Sure.

16 INVESTMENT DIRECTOR NZIMA: It's not something
17 which we just go up out and apply, you know --

18 COMMITTEE MEMBER YEE: So it's not a sweeping
19 policy.

20 INVESTMENT DIRECTOR NZIMA: It's not a sweeping
21 policy. We have to look at each situation --

22 COMMITTEE MEMBER YEE: Sure.

23 INVESTMENT DIRECTOR NZIMA: -- individually, and
24 that's how we get to it.

25 COMMITTEE MEMBER YEE: And I know this one has

1 been difficult for a number of different funds. But this
2 just -- it's just kind of like right in our face. This is
3 someone who obviously isn't wedded to the science of
4 climate change.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: If the
6 Committee desires, I know Anne maybe can take a few
7 minutes and describe -- there's a long history of no votes
8 versus withhold votes in the area of voting for Board
9 directors. And the withhold vote is essentially a no vote
10 for the Board.

11 But I don't know, Anne, if you want to take a
12 minute or two just to -- it's been a -- it's been a topic
13 that has -- we've discussed at CalPERS probably for 20
14 years. Quite a history to it.

15 INVESTMENT DIRECTOR SIMPSON: Yeah. Anne
16 Simpson. Thank you, Ted.

17 That's right. And obviously, unless we have
18 majority voting, we can't vote no, or we can sit on our
19 hands. And that's the best you can get. So being able to
20 vote against the Board is actually quite new. And some
21 examples that come to mind where we've really looked at
22 the skill sets, and the competence include companies like
23 JP Morgan, where you'll recall after the, what was called,
24 the London Whale, but certainly some very serious losses
25 on derivatives positions in the U.S. We analyzed the risk

1 committee and concluded that several members didn't have
2 any background in financial matters, which they could
3 bring to bear and give proper oversight.

4 It was the CEO, you know, delightful individual
5 and an accomplished person, CEO of Honeywell, a woman who
6 was a leader of the New York museums of the day, and an
7 old colleague of the chairman chief executive at -- he was
8 involved in the personal wealth business. And those three
9 directors all did receive over 40 percent, or around 40
10 percent of support. It was a very high no vote and two of
11 them stepped down. And I think it really put the focus on
12 not just, as we say, with board quality independence, but
13 competence and diversity, that these three elements
14 together are important.

15 We, likewise, had similar discussions around
16 Hewlett-Packard where after a series of acquisitions that
17 went badly wrong or were written down very quickly, and
18 the company lost billions, we, again, looked at the audit
19 committee there to conclude that the people had not been
20 able to demonstrate over a series of transactions that
21 they had the oversight skills to really understand
22 valuation, and ran campaigns there, and there were, again,
23 significantly high votes.

24 We've also stepped in on other activist funds in
25 situations at Apple with Carl Icahn and with Greenlight

1 Capital, and Triam Partners at DuPont. So I think that
2 really when we do take a position of saying no to
3 directors, it really is out of a very thoughtful
4 consideration of what the company's strategy is. But when
5 there's pressure, which might come from an outside
6 activist, or pressure because there's a failure, which has
7 cost us a lot of money, we've really then got to do very
8 careful due diligence on the people on the Board and think
9 about the skills and experience that they've got. So that
10 is important always when we do do that, that we look at
11 both sides.

12 Another example is Duke Energy where we voted
13 against a director or several directors out of concern
14 that there was an enormous environmental disaster with the
15 Dan River coal ash spill. And there was nobody on the
16 board with current and thorough understanding of the coal
17 business. It was a company that had been formed through a
18 merger of nuclear and coal, but the nuclear side seemed to
19 have the majority of the seats afterwards.

20 So there were many circumstances in different
21 sectors where this question of competence comes to the
22 fore. And I think we're starting to understand on climate
23 competence that there are many facets to that. It's an
24 important concept, but we're having to unpack when we're
25 looking at boards and the composition.

1 COMMITTEE MEMBER YEE: Thank you.

2 CHAIRPERSON JONES: Okay. Mr. Lind.

3 COMMITTEE MEMBER LIND: Thank you. First, I also
4 wanted to congratulate the team on the victory at
5 Occidental. I don't think we can overstate the importance
6 of that. And the fact that it could lead -- you know,
7 create a lot of momentum in the future. And we've seen in
8 the past when there are CalPERS victories in this area,
9 the momentum that it's created for other institutional
10 investors.

11 I had the opportunity last week to speak at a
12 global conference around these issues. And, you know, I
13 talked about Exxon, I talked about the hundred companies,
14 and lot of the other work that we're doing. And, you
15 know, clearly, CalPERS continues to be looked at as the
16 leader globally on this sort of work. Although there is a
17 lot of anxiety around the political situation here that
18 could make it harder to do that work.

19 More specifically, and J.J. referenced this, the
20 so-called Financial CHOICE Act that the Republican
21 leadership is pushing around, Congress could really
22 undermine our ability to do this work. And I was
23 wondering if somebody could just kind of comment for a
24 minute or two about the details of that and, you know, the
25 dangers that it would create for our work here?

1 INVESTMENT DIRECTOR SIMPSON: Yes. Anne Simpson.
2 Thank you very much for the question.

3 The issue of the shareowner proposal has been
4 around for some years. We gave testimony to the House
5 Financial Services Committee, Capital Markets Subcommittee
6 last year. And I recall sitting alongside representatives
7 from the Manhattan Institute, the Business Roundtable, and
8 the Institute of Corporate Secretaries. And what was
9 brought forth in this situation was that shareowner
10 proposals, of which there are several hundred. There may
11 be a much larger number filed, but most get settled
12 amicably or discussed and negotiated. But the ones that
13 go to the vote, the claim is that they are extremely
14 expensive, and they essentially distract companies from
15 doing the job they're meant to do, which is produce
16 returns for shareholders.

17 Our argument in the oral part of the testimony
18 was, first of all, that the costs such as they are, may be
19 inflated by companies choosing to spend money in opposing,
20 when, in fact, a shareowner proposal the costs -- to be
21 fair, the necessary costs are to include those 500 words
22 in the proxy and then to craft a response, which could be
23 no -- yes, no, or maybe, and here's why.

24 So some of the numbers that are bandied around
25 seem to us rather inflated. The second question is about

1 whether shareholder proposals bring value. And from what
2 we can see, two things are important to notice, one is
3 that this channel allows company owners to bring issues to
4 the table without voting against Board members.

5 And it allows all shareholders, small, medium,
6 large, domestic, international. There's a level playing
7 field, which is welcome. That seems to us part of a
8 vibrant corporate governance system that you should allow
9 different voices to be heard.

10 And the issues that are being raised by small
11 shareholders are quite varied, but they're all within SEC
12 rules, which mean that you can't start, you know,
13 overreaching and micromanaging. You can't produce
14 anything that's irrelevant -- considered to be irrelevant
15 or defamatory, so have to play within this quite narrow
16 scope of issues which it's appropriate for the Board to
17 consider. So there's guard rails in place, and that's
18 good.

19 But what we've seen, you might recall Todd
20 Mattley presenting last year on some history here, which
21 shows that issues which were surfaced, raised through the
22 shareowner proposal process have now become mainstream.
23 You know, issues like staggered boards, or annual
24 elections, and proxy access. It's not just the big funds
25 like CalPERS which are using this channel for raising

1 important issues.

2 And I think there's another benefit to it for
3 companies, which is when shareholders become concerned
4 with issues like look at the examples Simiso gave on Wells
5 Fargo, where we have indigenous people's rights, gender
6 parity, sales practices in the retail side of the shop for
7 Wells Fargo. These are issues which may not be currently
8 if the line of sight for the Board, which are obviously
9 important over the long term to the company's reputation,
10 and to the company's economics. We know issues like
11 diversity and recruitment are actually very important for
12 performance not just for reputation.

13 So I think for companies to be open is
14 beneficial. The proposal under the Financial CHOICE Act
15 is to lift the current level of \$2,000 up to one percent.
16 And what that would mean for major companies is that you
17 would have to have a multi-billion dollar holding in order
18 to file a proposal, which is precatory, in other words a
19 fancy word for please, or it's advisory. It's not
20 something which is binding the Board.

21 So I think if this passes the House floor, which
22 it may, the question will then be when it goes to the
23 Senate, will something like this actually survive the
24 scrutiny of the Senate. And I think there's a question
25 mark there.

1 I think the other consideration that may come
2 forward is that if shareholders are not able to put a
3 proposal forward, what will they do instead? Will they
4 sit on their hands, will they stay quiet, or will the vote
5 then go directly to the Board? And Board members will be
6 held accountable, we may see votes against Board
7 directors.

8 So I think we'd be losing an important channel,
9 because when occasionally we do vote against boards -- and
10 we do. We've just talked about some examples -- it's in
11 very serious circumstances.

12 But I think the more troubling matter is that if
13 this becomes a privilege for the multi-billion dollar
14 holder, the U.S. Capital market really will have lost
15 something by excluding the voices of retail shareholders.
16 I think that's a great strength in this capital market,
17 and something that even though Cal -- you know, CalPERS is
18 in that multi-billion dollar club, we benefit from this
19 wider diversity of voices being heard at annual meetings.

20 MANAGING INVESTMENT DIRECTOR BIENVENUE: So the
21 only thing I would add, as you can tell we certainly have
22 concerns around that component of the CHOICE Act. I will
23 say that there are a number of -- I mean, there are
24 numerous, numerous components to the current version of
25 the CHOICE Act. And our key will just be to be very

1 thoughtful on places where -- where we are concerned and
2 want to engage, to Anne's point.

3 We do think most of that will happen in the
4 Senate. I'm actually going to be in D.C. next week to
5 kind of have some of those conversations. But the key
6 will be to be thoughtful about where we have concerns,
7 why, and really go into the specifics to maintain or
8 credibility in those topics.

9 COMMITTEE MEMBER LIND: Thanks, Dan.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 Wylie Tollette, CalPERS staff. Just a last
12 follow-up on that question. Next month, your federal
13 representative actually will be dialing in. And we plan
14 to ask them -- ask him to provide a fulsome update on sort
15 of the status of the bill, and strategies that we can
16 employee to affect Dan and Dan have indicated.

17 CHAIRPERSON JONES: Okay. Thank you.

18 Ms. Mathur.

19 COMMITTEE MEMBER MATHUR: Thank you. I'm struck
20 that for the last 45 minutes we've talked about our deep
21 conviction in voting rights and shareholder rights. And
22 yet, we still maintain some investments in master limited
23 partnerships and non-voting shares. And I guess -- I know
24 you were doing some analysis and review of our holdings in
25 that regard. And I'm wondering when that is going to come

1 back -- when a report will come back to this Committee.
2 And perhaps a policy change around that issue.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: I was
4 turning to Dan to see. We did look at our holdings, you
5 know, what the level of our holdings are. It would be up
6 to the Committee if that was a topic that the Committee
7 wanted to be brought back for a policy revision. It's not
8 on our current workplan.

9 COMMITTEE MEMBER MATHUR: Okay. Well, I would
10 suggest that we really should consider reviewing that in a
11 more fulsome fashion. I know there's a lot on the plate,
12 but it does seem incongruous to me that we would continue
13 to have holdings where we -- where we're not able to
14 express our views as shareholders.

15 And so -- so, I guess, I would -- I'm looking
16 around at the Committee, but I would suggest that we put
17 that on the agenda in some way. Now, clearly we come back
18 every year with governance -- global gov -- where we --
19 now, we call them Governance and Sustainability
20 principles. Maybe that's -- maybe that's an appropriate
21 time to do it, but I would just ask that we -- we do bring
22 it back.

23 CHAIRPERSON JONES: Yeah, I heard your request.
24 And so when we look at our agenda for the next few months,
25 we'll see when this is something we may be able to bring

1 back and at what time, because we will be reviewing our
2 agenda as, you know, we do every quarter with Ted and
3 Wylie. And Bill and I look at the agenda and a lot of
4 requests come in.

5 COMMITTEE MEMBER MATHUR: Sure.

6 CHAIRPERSON JONES: And so we just need to be
7 sure that it's not bumping something off to get to this
8 earlier.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think the
10 two places to look to is both the review of the principles
11 as well as our review of our five-year plan, which I'll --
12 which will both come towards the end of the year,
13 beginning of next year.

14 COMMITTEE MEMBER MATHUR: And then I would just
15 ask also just thinking about the five-year plan, economic
16 inequality is on the five-year plan. I know there's the
17 research work that's been going on now. When are we
18 expecting that -- a report on that to come back to the
19 Committee?

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

21 That's actually -- you're going to hear an update
22 on SIRI in June I believe from Anne and Brad Barber.
23 That's currently on the calendar.

24 COMMITTEE MEMBER MATHUR: Okay. So that will be
25 an update on the research, and then will that also include

1 a plan of how -- of engagement or follow-on steps around
2 economic inequality?

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
4 Economic inequality was one of the research
5 topics.

6 COMMITTEE MEMBER MATHUR: Right.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
8 I -- I think we -- we have work to do with our academic
9 colleagues to sort of figure out what the follow-ups might
10 be at this point. I think this was primarily a focus on
11 the -- what the research is telling us.

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: And the
13 strategic plan said to take in two steps, bring the
14 research back and have a discussion, and then see if
15 there's a plan that's warranted, given the research. So I
16 think once we see the research, we can have a discussion
17 about that.

18 COMMITTEE MEMBER MATHUR: Okay. Thank you.

19 CHAIRPERSON JONES: Mr. Costigan.

20 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

21 Just a few points. Ms. Simpson, great report.
22 Mr. Lind, I think, your question is spot on. I would
23 certainly hope that we're conveying both to Congressional
24 leadership and others our opposition to the one percent.
25 I believe, for example, with Apple it would be \$7 million

1 at one percent. Company -- is it one -- turn on your
2 microphone.

3 I thought the company was valued at -- Apple is
4 valued at 700 billion so it would be 7 billion?

5 INVESTMENT DIRECTOR SIMPSON: Correct

6 COMMITTEE MEMBER COSTIGAN: Okay. All right,
7 because, I mean -- so first of all, I'd make the argument,
8 any publicly traded company that opposes that ought to
9 just go private. You know, that -- they're seeking to cut
10 folks' voices off. And so I would certainly hope that we
11 convey it from our standpoint.

12 I think you were spot on. All it ends up doing
13 is empowering large investors like ours, which would
14 probably be fine, and large shareholders, and not small
15 voices. Because I think I own one-one thousandths of
16 Apple. And I think I know understand how to read their
17 statements, and my have something to say in the future.

18 One thing I am concerned about, and I've raised
19 before, it's still back private equity, we had a public
20 statement earlier today about someone we should talk to.
21 In looking at their six board members, they have one woman
22 on it.

23 I still want a policy is how do we -- as Ms.
24 Mathur raised on the LPs, we spend lots of time talking on
25 the public equity side. We still need to look at the

1 private equity side. So again, that's just a concern I
2 have when -- and particularly, if you even look at the
3 organization that was referenced, that board member has
4 been there five years. It doesn't look like there's a lot
5 of change there.

6 I think there's still some significant concerns.
7 So we need to be having a unified message. Just because
8 we can't vote against you, doesn't mean we're not going to
9 look at you.

10 And so while we're out there taking on -- and I
11 agree with Mr. Lind, the issues of Wells Fargo and other
12 are all very good to hold them accountable. We need to --
13 you know, half the portfolio is in the other space as
14 well, so we can't be talking about just one element. But
15 I would certainly hope with K&L Gates, as part of their
16 presentation next month, what have they done prior to
17 that. And I would certainly hope someone is talking to
18 Mr. McCarthy prior to the meeting next month.

19 Thank you, Mr. Jones.

20 CHAIRPERSON JONES: You're welcome.

21 Mr. Jelincic.

22 COMMITTEE MEMBER JELINCIC: Yeah. I just want to
23 follow up on Priya's point. I would encourage us to look
24 not just at master limited partnerships, but any security
25 that reports to the ownership but doesn't have votes, or

1 has unequal voting. So I think all of that should be part
2 of that discussion.

3 Thank you.

4 CHAIRPERSON JONES: Okay. Ms. Taylor.

5 COMMITTEE MEMBER TAYLOR: Yeah. Thank you. One
6 more time.

7 I -- Priya brought up something that sort of
8 reminded me. When we were talking about income
9 inequality, I think last month, Ted, I had mentioned what
10 we could do around immigration. And I was wondering I
11 kind of remember reading - and maybe, Anne, you can help
12 with this - in the Pension Beliefs, that -- that we have
13 something stating that we need to protect immigrants, one
14 of our Pension Beliefs, or am I wrong? Am I...

15 INVESTMENT DIRECTOR SIMPSON: Would you like me
16 to answer?

17 Yes. In the Governance and Sustainability
18 Principles --

19 COMMITTEE MEMBER TAYLOR: That's it.

20 INVESTMENT DIRECTOR SIMPSON: -- we are --
21 CalPERS supports the global compact. And the language in
22 the global compact -- UN global compact focuses on human
23 rights for workers, and highlights the importance of
24 making sure that companies respect the human rights of
25 vulnerable groups. And one of the vulnerable groups

1 that's listed is migrant workers. So our principles do
2 specifically cover that. And I think it is consistent
3 with our Investment Belief number 4, where we talk about
4 the importance of managing not just financial capital and
5 physical capital, but also human capital.

6 And, obviously, you know, regardless of the
7 sector the companies are in, or the geography they're in,
8 how companies manage their people is very important for
9 value and for -- and for risk.

10 COMMITTEE MEMBER TAYLOR: So on top of the report
11 next month, is there any way we -- you could get that to
12 us, the UN Global Principles that we could take a look at.
13 But also take a look at whether or not -- I don't know if
14 it would require some research, what the impact --
15 economic impact is when we're talking about massive
16 deportation of our migrant workers here in California,
17 along with the fact that we -- you know, our human capital
18 needs to be taken a look at, in terms of how we're
19 treating it.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: We could
21 certainly forward, if the Committee would like, a link --
22 you know, a link or a copy of the compact.

23 COMMITTEE MEMBER TAYLOR: That would be great.

24 CHAIRPERSON JONES: This is why I said earlier,
25 we needed to meet with staff, because a number of requests

1 come, and so we just need to have a system to prioritize
2 it, so that it -- we've been -- they've been responsive,
3 but yet, still we need to be mindful of what we're asking
4 staff to do, so --

5 COMMITTEE MEMBER TAYLOR: Sure. Great.

6 CHAIRPERSON JONES: Okay. That's that item.
7 Thank you very much.

8 And now we will move --

9 COMMITTEE MEMBER HOLLINGER: Do you have public
10 comment?

11 CHAIRPERSON JONES: Yeah, we do. Ms. Kirsten
12 Spading and Michael Ring, if you can come down. And the
13 clock will start when you start talking. I'm sure both of
14 you are aware of our three-minute limitation, because
15 you've been here many times.

16 MR. Spading: Thank you very much. I'm delighted
17 to be with you. And I really rise just to speak to the
18 wonderful work of the staff and the Board on two items
19 that were raised in this agenda.

20 First, on the Oxy vote. I'm with Ceres and Ceres
21 Investor Network. And we count this as a major win.
22 You're absolutely right that this is work that's been
23 ongoing for many years, but I wanted to highlight just a
24 couple reasons why we think it's really significant for
25 all investors across the globe.

1 This proposal asked Oxy to assess and disclose
2 exposure to climate risks and global low carbon trends.
3 So it is asking the company to acknowledge their own
4 business in the context of a changing global economy that
5 is moving towards a lower carbon future.

6 The resolution asked them to oversee scenario
7 analysis, and specifically to look to scenario analysis
8 that would limit climate change to under two degrees
9 Celsius. That kind of analysis is just the kind of
10 analysis that is required by the TCFD recommendations. So
11 the positive win here not only will change the emissions
12 globally, it's going to impact the entire sector, and it
13 moves us in the right direction towards implementing the
14 draft recommendations from the TCFD.

15 The second reason why this is so important to us
16 is that CalPERS was joined by BlackRock in the vote. And
17 this is the first time that such a large global asset
18 manager has voted against the recommendation of the
19 management in favor of a climate disclosure proposal. So
20 we think that this is really a sea change. It signals a
21 very different atmosphere, a very different climate for
22 these kinds of resolutions going forward.

23 And third, this resolution challenges a new
24 report by the IHS market, that came out of the oil and gas
25 industry really challenging the TCFD recommendations. And

1 so what we've got now is a direct confrontation with
2 really some bad policy moves by the oil and gas industry.
3 And we think that this is going to push back and really
4 change the way that the industry responds.

5 So we think it's very good for your portfolio,
6 but it really has impact for all of the investors across
7 the globe. And we commend staff and your work on that
8 particular vote.

9 The second thing that I wanted to raise was your
10 work on the global climate 100, engaging the systemically
11 important carbon emitters. Ceres is working closely with
12 CalPERS, your staff, on how it is we implement this
13 initiative. We're working on the design of the alliance.
14 We're working on the engagement agenda, and we're really
15 focused on the methodology for developing the final list
16 of which companies we're going to focus on.

17 You are leading that work --

18 CHAIRPERSON JONES: Turn it back on. Let her --

19 MS. Spading: Thank you. I will be brief.

20 You're leading that work, and it's very important
21 to all of us. I think it's important, because again these
22 engagements will impact the emissions. So you're going to
23 have a profound impact on climate directly, but it's also
24 going to create disclosure and coordinate investors around
25 the importance of the TCFD recommendations.

1 So this work really changes the way that we're
2 going to get disclosure from these high emitters, and will
3 improve our implementation of the SASB framework, which is
4 also something that you're -- you're working on, but
5 really understanding how we engage around these key
6 performance indicators and supporting that framework as we
7 go forward. So we're thrilled and thank you very much for
8 your leadership.

9 CHAIRPERSON JONES: Okay. Thank you very much.

10 Mr. Ring.

11 MR. RING: Good morning, Mr. Chair and Committee.
12 Michael Ring, SEIU. This is my annual spring visit to the
13 Board, where I thank this organization on behalf of our
14 leaders and its members for the incredible leadership you
15 show in this area of corporate governance and
16 sustainability. Our members and leaders so much
17 appreciate CalPERS' ability to put these very challenging
18 systemic ideas into action, to both manage the systemic
19 risk you all face in managing 300 billion plus dollars
20 that we hope keeps continuing to grow, and grow, and grow,
21 and also to look for opportunities as was mentioned.

22 So, in particular, I also want to thank the
23 staff. I know you've had a lot of transitions in staff.
24 And quite honestly, we work with your staff on these
25 issues, and they haven't missed a beat. So I really am

1 impressed with the work as folks are going through an
2 organizational transition. And our members and leaders
3 much appreciate it, as it helps protect their benefits.

4 Secondly, I just wanted to take a moment to thank
5 the staff and the Board for hosting the diversity forum
6 last week. I think it was an outstanding event, and I
7 know there was a great deal of care and work put into the
8 event. And some of your staff members who usually have to
9 put up with me a lot, really were grinding away to make
10 sure that event was really put together in an effective
11 and thoughtful fashion. And again, on behalf of our
12 membership, I wanted to thank all of you, and the staff,
13 particularly, who did all the work.

14 And finally on a less serious note, Mr. Jones,
15 you and I can lament the state of the NBA Playoffs, the
16 Clippers are out, the Nicks didn't make it, so it's a
17 tough year again, sir.

18 So thank you all.

19 (Laughter.)

20 CHAIRPERSON JONES: I don't know if I should
21 thank you for your comments.

22 (Laughter.)

23 CHAIRPERSON JONES: Okay. Thank you anyway.

24 We move on now to Item number 7, Investment
25 Office Cost Effectiveness.

1 (Thereupon an overhead presentation was
2 presented as follows.)

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

4 Great. Thank you, Mr. Jones, and thank you,
5 Investment Committee. Wylie Tollette, CalPERS team
6 member.

7 I'm pleased to be able to spend a few minutes
8 presenting the Investment Office's annual cost
9 effectiveness report.

10 There's a lot of data in this report, and I'm
11 planning to cover several of the included slides
12 proactively. I'm also happy to take questions on any of
13 the information following that.

14 Before we get into this, I'd like to take a
15 moment just to thank Heather Cable and Matt Flynn from my
16 team who helped pull this information together. Heather
17 would be here presenting with me, but I'll congratulate
18 her on her wedding on Saturday. So she's actually on her
19 honeymoon, otherwise she'd be here with me.

20 --o0o--

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Okay. It works. Great.

23 As you know, our 2020 Vision strategic plan is
24 focused on reducing costs, risk, and complexity in our
25 portfolio and our operations. The Investment Committee

1 has been hearing about this since late in 2014. And this
2 presentation is quite clearly focused on our efforts to
3 reduce costs.

4 Investment Belief 8 says that costs matter and
5 need to be effectively managed. I'm going to cover three
6 key points, a bit of a preview for what you're going to
7 see in this deck.

8 The first, I think you'll see in this report that
9 we've been broadly successful in reducing costs, where our
10 portfolio costs significantly less to manage today than in
11 2010, yet the portfolio is more than one-third larger.

12 Additionally, you'll see that private equity
13 remains the most expensive asset class. It's also the
14 best performing asset class, despite this high fee burden.
15 As we discussed at the November 2015 workshop, CalPERS has
16 chosen to continue to invest in private equity despite the
17 fee burden and transparency challenges inherent in the
18 asset class.

19 We've made significant progress untangling and
20 reporting fees, expenses, and profit sharing in private
21 equity over the last few years. We've basically been
22 paving the highway at the same time we're driving on it.
23 You'll note in the CEM material, however, that both we and
24 the industry have more work to do.

25 And the Investment Committee retains the

1 authority to continue investment in private equity,
2 despite the many challenges, or cease that investment.

3 So with that, I'm going to dig in here

4 --o0o--

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 Slide 4, there's an awful lot of information on
7 this, so I'm going to spend a few minutes on slide 4, and
8 see if I can pick out some highlights. Starting at the
9 top of the slide, you'll first notice that we've
10 reorganized these tables from prior years, where all the
11 management fees, the base fees and expenses are at the top
12 of the slide, and all the profit sharing is below.

13 You'll notice that external management fees are
14 down 404 million from 2010. Again, that's while the
15 portfolio grows and base fees are usually calculated as a
16 percentage of assets. So it's quite -- that's quite an
17 impressive performance.

18 Total management fees are also down 250 million
19 from just the prior year. Now, this is due to both actual
20 fee reductions in our private asset classes, as well as
21 the effect of a large number of offsets of prior year fees
22 that hit in the current fiscal year.

23 In addition, we've made refinements in the
24 accounting for private equity in the PEARS system that
25 allow us to better segregate actual fees CalPERS pays from

1 general partnership expenses the overall fund, and all
2 partners pay.

3 We do disclose partnership expense in footnote
4 one below. In previous years, these figures, fees, and
5 partnership expenses were tangled together, as we used the
6 K-1 tax documents as our source documents for this
7 information.

8 Importantly, we don't disclose
9 partnership-related information or any of our other
10 partnership investments in real estate, infrastructure,
11 other types of partnerships that we participate in. We
12 wanted to disclose them here again because of the focus on
13 private equity expenses.

14 Now we believe this treatment of partnership
15 expenses is appropriate and maintains the proper
16 distinction between -- and consistency in the treatment of
17 those expenses between our various asset classes, as well
18 as in the degree of influence that CalPERS can wield
19 regarding our negotiating ability, as well as who bears
20 those costs, and who has con -- privy of contract.

21 If we were to re-commingle the \$75 million in
22 partnership expenses back into external management fees,
23 that number, that \$500 million number, up there in the
24 current fiscal year, that would jump obviously to 575.

25 Now, if we were to re-commingle the underlying

1 fees on fund of funds, that number would jump to 621. As
2 I mentioned in prior years, all those numbers were tangled
3 together, because we were using the K-1s. If we did that,
4 if we re-commingled them into that number, we'd be at 621.
5 Note that that's still a decrease from the prior year of
6 129 million.

7 When we get to the CEM peer data in a few slides,
8 you'll see that either way, whether we re-commingled them
9 or left them where they are, segregated out, CalPERS would
10 still be a low-cost leader.

11 Moving to the next section on the slide, we've
12 continued to insource investment management. And that's
13 been a very economical activity with total internal costs
14 climbing from 136 million in 2010 to 138 million over the
15 time period presented. And that's a very significant
16 growth in the percentage of our assets that we actually
17 manage here in Sacramento.

18 Finally, you'll note at the bottom, we
19 reorganized all the profit sharing into that section. And
20 we now include the carry paid in private equity for the
21 first time.

22 I would note one typo on the page. You'll see a
23 footnote 3 that's several rows up next to portfolio
24 management services next to the number 28. That number
25 should -- that little footnote should actually be next to

1 the number 632 several rows down in the same column. That
2 number represents the large catch-up in incentive fees
3 paid on real estate. That happened that year because of a
4 change in our accounting practice.

5 We believe that properly structured and
6 negotiated profit sharing arrangement help to align
7 interests and need to be considered as fundamentally
8 different than base fees. For example, we would not
9 necessarily want to minimize profit sharing paid, though,
10 of course, we'd like to keep as much of it for ourselves
11 as we can negotiate.

12 As recently highlighted by David Swensen at Yale,
13 we should be willing to pay for performance where we have
14 evidence it exists. This goes to why the strategic
15 initiative is called cost effectiveness, and not cost
16 minimization.

17 --o0o--

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 This line chart reflects similar information as
20 the previous table, though reflected as basis points over
21 the total fund assets. With the inclusion of the fiscal
22 year 2015 private equity carry information included --
23 included in the CAFR, you'll note we are now including
24 that data point on the slide. It's the little triangle
25 with the 49 next to it.

1 And we'll begin accumulating that trend now that
2 we have that carry information available and can split it
3 out -- and segregate it, and we'll continue to disclose
4 that in that trend going forward.

5 I think the key point on this slide that I'd like
6 to highlight is that all the trend lines actually are
7 moving in a positive direction with total fees and profit
8 sharing coming down from the prior year, and internal
9 expense remaining quite stable.

10 --o0o--

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I'm
12 going to jump forward to slide 7 here.

13 Slide 6 presents total expenses and profit
14 sharing, right there, while slide 7 illustrates total
15 external fees and profit sharing by asset class. And
16 you'll note that similar to prior years, private equity
17 makes up the bulk of the external fees and the profit
18 sharing that we actually pay.

19 You'll also note that private equity has the
20 highest ten-year return of any of asset classes despite
21 the high fees. And it's important to note that this net
22 return includes the impact of all fees charged, including
23 fees charged to portfolio companies, because that affects
24 the net return that we receive. That includes fees paid
25 by CalPERS, and any carried interest.

1 --o0o--

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Turning to slide 9 nine, we're going to cover
4 some of the CEM information. CEM stands for cost
5 effectiveness management. It's a benchmarking
6 organization headquartered in Toronto. You heard from
7 some representatives from CEM last year, and we're
8 planning to have CEM come back next year as well.

9 You'll note that our cost advantage here actually
10 increased over the prior year by about 7.8 basis points.
11 This is due to, as you'll see - and these comments are
12 included in CEM's included report - that it's largely due
13 to the high percentage of internally managed
14 passively-oriented assets within our plan. Those are
15 quite -- we manage those very economically, as well as low
16 er overall fees for our private assets where the bulk of
17 the actual expense still remains.

18 Now, it's quite important here, relative to this
19 slide, to note that CEM's methodology for calculating the
20 peer benchmark costs for both real assets and private
21 equity uses a fairly simple estimator of gross fees times
22 the net asset value to calculate our peer cost
23 information, whereas CalPERS information is using the
24 actual expense data that we reported in the CAFR.

25 Now this means that the cost advantage

1 highlighted here may be larger than it otherwise would be,
2 if CEM's methodology captured more detail from our peers.
3 You may recall there was questioning of the folks from CEM
4 when they were here last year on this exact point.

5 CEM is working to implement the same ILPA
6 template data gathering process for our peers that CalPERS
7 uses to support the PEARS system. And they estimate this
8 is going to take several additional years. And that's
9 actually noted in page 12 of CEM's included report. And
10 as I mentioned, we plan to have CEM attend next year to
11 provide an update on that exact topic.

12 We've had this cost effectiveness focus as part
13 of CalPERS overall roadmap since 2010, and it's fair to
14 say that from, I think, the Investment Office's
15 perspective, much of what we might call the low-hanging
16 fruit has been picked.

17 In order to continue to make significant
18 progress, we're going to have to look at how we invest in
19 the private markets and in private equity in particular.
20 Now, we're planning to begin discussing some of the
21 different options around this at a high level with the
22 Investment Committee at the off-site in July.

23 --o0o--

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 Finally, on slide 10, I'd highlight for the first

1 time in my four years presenting this information to the
2 Committee, CalPERS has made it into what we call the
3 golden quadrant up there in the upper left, compared to
4 our global peers, where our cost advantage puts us to the
5 left of the vertical Y axis, and our positive net returns
6 for the five-year period put us above the horizontal
7 access.

8 We've had the cost advantage for a number of
9 years, so we've been left of the Y. In fact, we're quite
10 significantly left of the Y. As I mentioned even if you
11 included those partnership expenses and the fund-of-fund
12 fees -- underlying fund-of-fund fees, where we don't have
13 privity of contract with those underlying funds. Even if
14 you included those, we'd still be -- we'd still have a
15 great advantage on the cost front. But for the first
16 time, because we have positive five year net value-add,
17 we're now above the X axis. It's quite a -- I'm very
18 proud of the fact that we've been able to achieve that.
19 And it represents a long come back from a difficult
20 performance environment in the mid-2000s.

21 On the right what you see is our performance and
22 value-add compared to the U.S. peer group. And you'll
23 note we've moved -- we actually moved further up into the
24 quadrant when compared versus the U.S. peer group. We've
25 also included a little estimation of where we think we

1 would be if we just had a one-year measurement using the
2 one little triangle there, the sort of outlined triangle
3 there.

4 So those are the slides that I'd planned to
5 proactively cover. I'm quite confident there's good
6 questions coming from the Committee, so I'll pause now,
7 and I'll look forward to taking those.

8 CHAIRPERSON JONES: Okay. Thank you.

9 Mr. Jelincic.

10 COMMITTEE MEMBER JELINCIC: Yeah. Surprise,
11 surprise. On slide 4, I'm not going to ask for the -- the
12 break-out this year, but going forward when you look at
13 the external management fees for private assets, I think
14 it would be helpful to break out real estate and private
15 equity and whatever else we have in there.

16 I continue to disagree with reporting this net of
17 offsets. Whether you take it out of my rocket or my left
18 pocket, I'm still paying for it. And that's a point
19 that's CEM has made numerous times.

20 The -- one of the things that is not here is fee
21 waivers. How are they counted or not counted in this cost
22 chart?

23 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

24 They are, in fact, netted from the number, if
25 they're done --

1 COMMITTEE MEMBER JELINCIC: Okay.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 -- similar to the way that an offset would be
4 treated. I would highlight again that just on that note
5 that the net returns that are communicated here do
6 actually include every deduction that occurs within a
7 private equity structure, so that is the true net number.

8 COMMITTEE MEMBER JELINCIC: Okay. And then on
9 slide 6, I just want to point out, because it's so
10 glaring, that those external management fees are based on
11 \$39 billion, the internal management tease are based on
12 208 billion. It tends to be supportive of my argument
13 bring the suckers in-house.

14 And I -- oh, there it is. On -- and then on
15 slide nine, second from the bottom bullet, profit sharing
16 is included in the public market asset classes and hedge
17 funds. Why -- why do we treat it different than private
18 assets?

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 That's a quirk of CEM's data collection
21 methodology. They're working actively to improve their
22 infrastructure and methodology around collecting profit
23 sharing in the private assets. They have a quite an
24 active project to do that today. As I mentioned, they're
25 using the same ILPA template that we're using, the same

1 basic format and data to do that.

2 It's not there today, so that's essentially why
3 they have it that -- structured that way.

4 COMMITTEE MEMBER JELINCIC: Okay. And CEM
5 pointed out that the compari -- they're not comparing
6 apples and oranges. They're really is a difference, so
7 I'm not sure how much of the prior -- you know, how much
8 we pat ourselves on the back, if we don't really know what
9 the numbers are.

10 But in the -- one of the things they had in their
11 report is that apparently we are paying -- and you knew
12 this question was coming, because I'd warned you. We're
13 paying more for external active management. So on slide
14 15, 103 of the iPad, than our peers. Now we're using less
15 of it, but we are paying more for it. And so I was kind
16 of curious, that doesn't go with what we've been saying
17 for a long time. What's going on there?

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 Yeah, that's a -- that's actually a really good
20 question. And we were able to dig into some of the
21 details as to why that's happening.

22 Many of our peers in their external -- externally
23 managed costs, so the peers, have both active strategies,
24 as well as large passive component. And that passive
25 component tends to be much less expensive, and it drives

1 down their average -- their average fee load for external
2 management.

3 CalPERS, on the other hand, we manage almost all
4 of our passive strategies internally, so that externally
5 it's almost all active. As a result, sort of the average
6 fee burden there actually does increase.

7 So that's one factor. The other factor is in the
8 year in question for 2015, we still had a significant
9 component of our hedge fund program active. And the
10 fees -- many of the fees in the hedge fund program are
11 actually paid sort of following the fiscal year-end. So
12 we had the double whammy of having to pay fees for the
13 year that had ended, but the assets had already dropped,
14 because we were in the process of winding that program
15 down in 2015.

16 All of that flowed through the CEM survey this
17 year. So that's why you see ex -- our external management
18 costs pop up in the year that you examined.

19 COMMITTEE MEMBER JELINCIC: But that was also
20 true last year.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Yeah, it was true last year, but it wasn't as
23 true. It wasn't as dramatic as it was in the year in
24 question.

25 COMMITTEE MEMBER JELINCIC: Okay. And I'll just

1 point to the heading on the top which shows kind of that
2 it's not an apples to oranges.

3 Last year, we were given the entire report, not
4 just the summary. And as we've learned numerous times,
5 the devil is in the details. So I would like to request
6 that I get a copy of the whole report. The rest of the
7 Committee is more than welcome to it if they want, but I'd
8 like the Chair to direct that I get a copy of the whole
9 report.

10 CHAIRPERSON JONES: Sure. That's direction.

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

12 Okay. Yeah, we were happy to provide the whole
13 report. We received some requests last year that it was
14 another pound of paper in the books.

15 CHAIRPERSON JONES: Well, let me restate the
16 question, how many Committee members want the whole
17 report?

18 COMMITTEE MEMBER JELINCIC: Send it
19 electronically, and then it's not a pound of paper.

20 CHAIRPERSON JONES: Okay. Provide it to the
21 entire Committee.

22 Okay.

23 COMMITTEE MEMBER JELINCIC: I assume --

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 Will do. It's not a problem. It's just I didn't

1 want to -- last year, as I said, we had some committee
2 members just felt burdened by the degree of paper. It's
3 quite a thick journal of information.

4 COMMITTEE MEMBER JELINCIC: And I assume we have
5 it electronically.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
7 We do.

8 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

9 CHAIRPERSON JONES: Okay. Mr. Bilbrey.

10 COMMITTEE MEMBER BILBREY: Thank you, Mr. Chair.

11 So it would be safe to say that CEM is considered
12 a standardized instrument?

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I'm
14 sorry, Mr. Bilbrey, I couldn't hear your question.

15 COMMITTEE MEMBER BILBREY: Is it safe to say that
16 CEM is a standardized instrument that is being used?

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 Yes, that's right. The CEM survey format asks
19 the same set of questions of all of the participating
20 plans, and collects that information.

21 COMMITTEE MEMBER BILBREY: So what kind of data
22 auditing does CEM conduct and before it gives its results
23 out?

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
25 can ask them that question when they're here next -- last

1 year, but they do a validation process. They basically
2 compare all of the results they receive to the prior year.
3 They follow up with us if they notice large fluctuations.
4 They look at how the information compares to the CAFR --
5 the reported CAFR.

6 In addition, this past year, actually we
7 requested our own internal audit office come and examine
8 our process for gathering and supplying this information
9 to CEM within CalPERS. And they reviewed that and came
10 back with no particular findings, and so in order to gain
11 our own internal comfort that our process and our plumbing
12 there was sound.

13 COMMITTEE MEMBER BILBREY: Okay. And other than
14 savings, is there anything else you learned from this?

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16 Other than cost savings?

17 COMMITTEE MEMBER BILBREY: (Nods head.)

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 Yes, definitely. I think the -- the move to
20 manage assets internally continues to really be a very
21 economical equation for CalPERS.

22 And so we continually look at what components of
23 the portfolio could we decide to continue to insource,
24 because that -- if the overwhelming picture that emerges
25 from examining the CEM data is if we can do it ourselves

1 and do a professional and effective job of it delivering
2 performance, that we can do that in a very cost effective
3 way.

4 I think we've proven we can do that in many of
5 asset classes. So now it's really a matter of looking at
6 some of the private asset classes is really where the rest
7 of the opportunity there lies. And so, as I mentioned,
8 we're examining options to undertake in that area.

9 COMMITTEE MEMBER BILBREY: Well, we look forward
10 to the outcome of that possibly being in-house.

11 Thank you.

12 CHAIRPERSON JONES: Okay. Thank you.

13 Seeing no furth -- additional questions on that
14 one, we will -- you completed your presentation, Mr.
15 Tollette?

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
17 did. Than you, Mr. Jones, and thank you, Committee.

18 CHAIRPERSON JONES: So we do have a couple of
19 requests to speak on this item.

20 Ms. Margaret Brown and Mr. Michael Flaherman.

21 If you'll come on down and each of you will have
22 three minutes to make your comments. And you will note
23 that the clock before me will start as you begin speaking.
24 And that will help you judge your timing on your comments.
25 And please identify yourself and the organization.

1 MS. BROWN: Thank you. My name is Margaret Brown
2 and I'm a candidate for the CalPERS Board. I'm also a
3 manager of a school district where I administer large
4 scale capital projects involving the expenditures of
5 millions of dollars.

6 I'm here today because the CalPERS investment
7 cost on this presentation 7a appear to be underestimated
8 by \$75 million. I believe the staff did address my points
9 that I'm going to make today, but let me go ahead and make
10 them for the record. The table on page 4 shows CalPERS
11 largest single cost as external management fees based
12 private.

13 In 2015, costs in this category totaled \$750
14 million. But in the most recent shown slide, the cost
15 declined by 250 million to 500 million. And this 500
16 million was included as a component in the grand total
17 cost shown at the bottom of the table, which was nearly
18 1.5 billion.

19 The problem arises because the label for external
20 management fees based private contains a footnote
21 suggesting that the number no longer includes private
22 equity partnership expenses of 75 million. And it appears
23 that the 75 million has been subtracted from the total
24 starting this year.

25 The total also shown for prior years match what

1 was shown in the prior presentation. So it's pretty clear
2 to me that it wasn't excluded before. So given the data
3 available to me, I must conclude that the expense was not
4 excluded prior to this most recent report.

5 And that brings to mind two important questions
6 about the exclusion of the 75 million.

7 First, why were these costs excluded?

8 Second, given that the footnote acknowledges the
9 dollar amount of the excluded expense, why was it excluded
10 at all from the grand total of investment expense?

11 Is this change being done in order to obscure the
12 fact that it is not included in the total? You know, in
13 trying to understand why staff excluded the 75 million, I
14 learned that a number of CalPERS employees receive annual
15 bonuses that are based in part on achieving expense
16 control targets. I wonder are these the same people who
17 are deciding to not count certain expenses?

18 Does this boost their bonuses?

19 Oh, I don't have enough time to cover the rest of
20 the items that were in my letter -- or an email I sent to
21 you, but I do want to say that as a financial manager, I
22 live by the principle of following the numbers where they
23 lead, and I sincerely hope that board looks into those
24 discrepancies contained in my email.

25 Thank you.

1 CHAIRPERSON JONES: Okay. Thank you for your
2 comments.

3 Mr. Flaherman.

4 MR. FLAHERMAN: Again, my name is Michael
5 Flaherman. I'll just jump a little bit on what the
6 previous speaker said. I worked at a private equity firm.
7 I sent out capital calls for billions of dollars, and I'd
8 like to just explain. The fund expenses are listed as a
9 separate item in capital calls, and you write checks for
10 those numbers -- for those amounts. So they are separate
11 amounts.

12 It's puzzling to hear an argument that having a
13 better IT system now means that you're no longer going to
14 include them when you think that it would mean the
15 opposite.

16 I'd also like to just point out that while this
17 is a better presentation than it was in the past, because
18 it include -- it includes carried interest, or what your
19 staff calls profit sharing, which is kind of a funny word.
20 It's kind of like a propaganda word, right, profit
21 sharing.

22 You know, if you Google that, you're not going to
23 find news articles about profit sharing, right? It's all
24 going to be about carried interest. And the only people
25 I've ever heard use profit sharing are a few public

1 pension funds.

2 So you've included that now. That's a step
3 forward, but you're still not including significant parts
4 of your cost, right? You're not including what Mr.
5 Jelincic referred to as pocket A and pocket B, right? The
6 pocket B is the money that's coming out of the portfolio
7 companies as compensation to the private equity managers
8 that you hire.

9 And there's been some discussion about the fact
10 that you can at least begin to get part of that cost, if
11 you would measure your management fee cost in terms of the
12 gross contractual obligation, because with gross
13 contractual obligation is what you pay if they don't take
14 the money from the portfolio company. So if properly
15 understood, your cost in that regard is really hundreds of
16 millions of dollars higher than this.

17 And then finally, I really didn't understand Mr.
18 Tollette's answer to Mr. Jelincic about management fee
19 waivers. That's a cost too. Sometimes private equity
20 managers say don't pay part of the management fee, but
21 instead pay my capital contribution to buy companies for
22 the fund.

23 They do that for tax reasons. And you write
24 checks for that. Money literally comes out of your bank
25 account labeled management fee waiver contribution. And

1 that's probably well more than \$100 million a year, and
2 that's just -- that's just an off-the-books expense.

3 And if you -- you know, you've built this
4 sophisticated PEARS system, and if it can't track what
5 you're paying in management fee contributions, that's, I
6 think, a significant problem. Probably it can track it,
7 and I think you need to include it as an expense.

8 I think economic -- you know, we could debate
9 accounting issues all day long, but I don't think anybody
10 intends this as a -- as some kind of GASB-compliant
11 presentation. It's an economic presentation, and it
12 should reflect that economic cost.

13 Thank you.

14 CHAIRPERSON JONES: Okay. Thank you very much.

15 Just one point that you raise the question about
16 Mr. Tollette's statement in response to Mr. Jelincic. You
17 can meet with him and he'll be able to explain that to
18 you. Okay.

19 MR. FLAHERMAN: I'm happy to do that.

20 CHAIRPERSON JONES: Okay. That concludes that
21 item.

22 We go now to the next item, the Investment Office
23 Roadmap and Target Operating Model update.

24 (Thereupon an overhead presentation was
25 presented as follows.)

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Thank you, Mr. Chair. Wylie Tollette, CalPERS
3 team member.

4 And looking up here I'm pleased to present the
5 Committee with an update on our strategic planning
6 efforts.

7 We're going to cover a recap of our five-year
8 strategic plan, the 2020 Vision. You've heard many of
9 these elements before, so I'll keep that part quick.

10 We're going to talk about the INVO governance
11 process that we've -- the enhancements to that that we've
12 made over the last year, and we'll include a few
13 highlights of some of our recent accomplishments. And
14 last, but not least, we'll be covering the Target
15 Operating Model, which we all know and love is our tool
16 for managing operational risk in the Investment Office.

17 --o0o--

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
19 here's that same slide again. We're so proud of it. We
20 like to hit it in multiple decks. So this really helps
21 articulate our mission and vision. And again, the idea is
22 to focus on risk, cost, and complexity. We can't choose
23 the performance that we earn, but we can choose the risks.
24 We can choose the costs, to a large degree, and we can
25 choose the level of complexity that we employ.

1 And the way we think about that is to look at our
2 portfolio, and to focus on strategies that we believe are
3 repeatable, predictable, and scalable. I think we first
4 introduced some of that language back in 2014. And here
5 we are three years later still sticking to that, and we've
6 made great progress.

7 --o0o--

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
9 have five strategic objectives outlined here. And you can
10 see how they -- this slide attempts to communicate really
11 how they align with the CalPERS strategic plan. You can
12 see they're very well aligned. Business effectiveness and
13 investment platform and controls tie very directly to the
14 reduced cost and complexity goal within the CalPERS
15 strategic plan.

16 Enhanced capital allocation ties to fund
17 sustainability. Investment risk management and
18 performance attribution ties directly to the risk
19 management goal, as does ESG risk integration. We think
20 risks are just financial. They're also environmental,
21 social, and corporate governance risks that we need to
22 think about.

23 --o0o--

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 This slide really helps illustrate. We came up

1 with this actually back in early 2015 at the off-site.
2 And actually Ted and I have been sort of patting ourselves
3 on the back, frankly, because it's been tracking
4 remarkably closely to what we've actually been able to
5 accomplish.

6 So we were -- we must have sort of had some type
7 of crystal ball available to us back in 2015 in terms of
8 what we wanted to achieve as we restructured the office
9 and the portfolio, and where we are.

10 And as you can see this year, we really focused
11 on formalizing our trust level investment decision making,
12 improving our risk and attribution review, and reviewing
13 benchmarks. And as you know, we've engaged the Committee
14 in many of these elements, including just a few agenda
15 items ago, the review of benchmark.

16 When it comes to -- you can see where we plan to
17 progress for next year. So we going to continue -- we're
18 going to continue to look at trust level capital
19 allocation. And that has to do with our segments activity
20 and the new ALM.

21 --o0o--

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 This slide communicates the high level governance
24 committees that we've put in place that support our
25 Investment Strategy Group. The Investment Strategy Group

1 is our internal investment decision-making body that's
2 composed of all the senior members of the Investment
3 Office. I'm an ex-officio member. I don't have a vote,
4 because as the owner of the risk and performance function,
5 it would be inappropriate for me to both vote on
6 investment strategies and then measure them. So my team
7 is like the referee for that. Anne Simpson is also an
8 ex-officio member who participates in the Committee.

9 We've formed four subcommittees to our ISG, trust
10 level risk and attribution, portfolio allocation,
11 governance and sustainability, and the trust level
12 investment review. And their mission is outlined there.

13 And in the appendix to this deck, we've also
14 included the membership of all of those committees. And
15 you can see we've really tried to get a good cross-section
16 of the office, as well as to incorporate diversity, the
17 diversity of our investment professionals on those
18 committees. That's something that's ongoing, and we're
19 really quite pleased with the progress that these
20 committees have made in terms of integrating a total fund
21 level view within our investment decision making.

22 The goal is to try to get asset classes to sort
23 of interact with folks outside their day-to-day teams, and
24 really get folks thinking about how would you make
25 decisions if you were in Ted's shoes, or my shoes, or

1 Eric's shoes looking at this from the total fund
2 perspective. And I think it's been a really healthy
3 progression we've made. Still work to do, but a really
4 positive step.

5 --o0o--

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

7 Here are some of the key project updates from
8 this past year. The first one I'll highlight there is
9 targeting July 1st 2017, an implementation of the global
10 investment performance standards. These are standards
11 promulgated by the CFA institute that really help ensure
12 that our performance reporting is in line with standards
13 and presents a fair picture of our overall performance.

14 We're very confident we can hit that date, and
15 we're hopeful that it also drives some improvements in
16 consistency of reporting across the whole public pension
17 plan space.

18 We've made good progress implementing our
19 internal short-term investment fund. We were growing, as
20 you've seen we've had a fair amount of cash on hand with a
21 four percent target cash allocation. That's increased the
22 amount of cash we've had. And we wanted to make sure that
23 we had another avenue for that cash to invest in, where we
24 controlled the risk levels and really understood the
25 portfolio very deeply. So we've worked with Curtis Ishii

1 and our global fixed income team to build out an internal
2 STIF. We also anticipate that going live this summer.

3 --o0o--

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: In
5 addition to the Governance and Sustainability Committee,
6 it's a to the subcommittee. That subcommittee has now
7 built out several working groups that report up to it, one
8 focused proxy voting, one focused on financial markets
9 reform and regulation, and one focused on SIRI, the
10 research activity that you're going to be hearing about
11 next month.

12 And so that again is a way to integrate ESG
13 considerations even further down into our organization. I
14 we're very pleased with that activity. It's still early
15 days for those working groups, but I think they're
16 progressing well. And you heard back in August, you saw
17 for the first time our total fund attribution framework.
18 You'll be hearing about that again this coming up August,
19 and we're quite pleased with this attribution framework as
20 a way to try to translate the and hold accountable
21 different components of the office, and the decision
22 making that's taking place and really have it translate
23 right back into what is the impact on the total fund
24 return.

25 --o0o--

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Here is our Target Operating Model. It's a
3 slide, you know, I think the Committee has seen many
4 times. And from what I understand, you know, prior to my
5 tenure here, my three and a half years here, many of these
6 boxes were red. I think when I joined, I think we had
7 about 10 red high-risk areas of the plumbing within the
8 Investment Office. We're now down to four, or about eight
9 percent, and about 43 percent are in yellow or moderate
10 risk, and the others are essentially green or lower risk.

11 A couple of the changes are highlighted on the
12 slides. You can see, for example, business continuity and
13 disaster recover within the Investment Office, we've
14 dropped from red to yellow. And that's due to several
15 successful tests of our systems out in the Rancho Cordova
16 emergency operations center.

17 So we now feel that we can drop that from high
18 risk to moderate. I don't know that we'll ever drop that
19 to green, because I think the costs to get it to green may
20 be more than we would be willing to incur. So there's
21 probably always some risk that we may need to incur from a
22 disaster recovery standpoint.

23 But we know feel like we can be confident in
24 recovering all of the essential functions reasonably
25 quickly, and have them up and running.

1 The other one that I'll height light there is --
2 that's actually increased is on the affiliate and DC
3 product management. And that's actually quite a specific,
4 and we hope relatively short-term, phenomena, where you
5 might recall in December we extended the tobacco
6 divestment mandate to the affiliate programs. And that's
7 proving to be a fairly complex undertaking. We contract
8 with SSGA to manage many of the underlying products --
9 index products in the affiliate funds.

10 And they don't have a CalPERS specific index
11 product that excludes tobacco in the way we want.
12 Actually, they don't have really any tobacco-related
13 indices. And so we're having to work with our external
14 providers to build that out. And it's proving a little
15 bit more costly and complex than we first anticipated. So
16 that increase in risk is designed to reflect that.

17 --o0o--

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
19 have -- we plan to contract with Cutter & Associates who
20 we've used in the past. They're expert consultants and
21 really do an industry survey of the current state of
22 investment infrastructure. We haven't had them in the
23 shop for a couple of years, so we're planning to have them
24 come in and do a quick refresh of their industry -- of our
25 activities versus sort of an industry benchmark for those

1 different functions included on the TOM.

2 We're hoping to simplify it a bit too, so there
3 might not be quite as many functions the next time in line
4 with our goal of really trying to reduce complexity. And
5 we'll bring that information back -- we plan to bring that
6 information back to the Committee in December.

7 --o0o--

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

9 Finally, next steps. We're building out our
10 2017-2018 roadmap. It will be very focused on the
11 asset -- implementing the outcome of our asset liability
12 management cycle. As I mentioned earlier, we've convened
13 project teams to work on, for example, integrating
14 private -- the private equity portfolio into our
15 consideration of our total growth asset class, and project
16 teams to look at our real estate infrastructure.

17 Potentially, we might consider using the PEARS
18 infrastructure, what we have for private equity, we're
19 considering implementing that on the real assets side, so
20 that we would have one infrastructure for the bulk of the
21 private assets, which I think we would -- that might allow
22 us to look at our portfolio in a more wholistic way.

23 Those are just some of the currently 36 different
24 roadmap initiatives. And if I know Ted, he's going to
25 push us to try to get to a round number.

1 (Laughter.)

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
3 we'll see if we can get it down to 30. We have for the
4 last several years we've managed to prioritize. So that
5 will be coming up, and the Committee should expect to hear
6 about that in December.

7 So that's all I was planning to cover. I'm happy
8 to take questions, Mr. Chairman.

9 CHAIRPERSON JONES: Okay. Well, thank you very
10 much. And you're absolutely correct, right before you
11 arrived there was a lot of red on this chart. And so
12 it's -- we appreciate the work that has gone into it to
13 reduce the risk to the organization.

14 And I think it's also heartening, as you
15 mentioned that in terms of disaster recovery that it may
16 never get to green, but there's others that may go back in
17 terms of your continued diligence of reviewing and
18 evaluating these functions going forward. So I'm glad to
19 know that this is an ongoing process. It's not just a
20 snapshot, one point in time.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
22 That's right.

23 CHAIRPERSON JONES: So with that, Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: A couple of things.
25 On slide 2, you talk about risk awareness. You don't have

1 to go there, Ted. It's really important. One of the
2 things I keep pushing for is attribution, because that is
3 the ultimate in risk awareness.

4 Hopefully, we will get there, not just in private
5 equity, but be able to figure out where the returns are
6 coming from in each of the asset classes.

7 On slide six, the GIPS compliance. I think it's
8 important that we report it according to the industry
9 standard. But one of the things that is a requirement of
10 GIPS compliance is auditing. And the main reason for that
11 is, you know, the CFA Institute doesn't want money
12 managers running around who are not complying with the
13 standard saying, "Oh, I'm GIPS compliant".

14 And so -- but it's largely for marketing
15 purposes. So can you comment a little bit about the
16 expenditure of audits for this, if it's not -- if we're
17 not really using it for marketing?

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 Yes, you're right, Mr. Jelincic, the GIPS
20 standards do have a verification component. And there's a
21 small industry of verifiers generally associated with
22 accounting firms, similar to their assurance practice,
23 where they come in and they provide verification that your
24 returns are compiled and presented in accordance with the
25 GIPS standards. And we're actually right in the middle of

1 the RFP process to evaluate the costs for -- to do that
2 for CalPERS.

3 And I think at the end of the day, that will be a
4 question for us to consider weighing the costs and the
5 benefits. I think that we may want to consider it, at
6 least for a number of years. We may want to consider
7 verification. Even though we don't necessarily market, I
8 think that there's an element of Public Trust that an
9 independent verification might bring, that we could -- we
10 might consider that a value to the organization over the
11 long term.

12 So again, those are decisions that we'll have --
13 we'll have to make over the next six months as -- once we
14 sort of understand the costs of verification.

15 COMMITTEE MEMBER JELINCIC: And on slide eight,
16 the -- you're -- yeah, you're operating model. Again, I
17 want to really indicate my appreciation in telling us what
18 changed. That actually is very helpful.

19 And the other question I have was on slide 15,
20 which was the Portfolio Allocation Committee, is very
21 heavily dominated by fixed income folks, even though
22 that's a smaller part of our portfolio. And I was
23 wondering if you could comment on why that --

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
25 can and I will -- I will also thank those members of the

1 Portfolio Allocation Subcommittee. This is actually
2 proven to be one of the more time intensive committee
3 memberships and roles. And they've been spending quite a
4 bit of time, both helping us make decisions.

5 This committee, by the way, basically helps us
6 make rebalancing decisions. So when the fund -- we have
7 our strategic allocation an the ranges around the
8 strategic allocation. And as markets shift, we
9 occasionally have to make decisions to rebalance back in
10 some direction in alignment with the strategic allocation.
11 And this is the committee that helps -- that helps us --
12 helps the ISG finally make that decision to process what
13 the market is telling us what valuations are saying.

14 And these folks help provide a recommendation.
15 The final decision remains with the ISG, assuming that
16 we're within the ranges. And fixed income is a
17 significant contributor to this Committee. And that's
18 probably because they have one of the larger internal
19 active programs.

20 We have an active program within our global
21 equity group as well, they're highly quantitative. And so
22 we definitely want to hear from and -- the contributors
23 from global equity. But our fixed income active program
24 is more fundamentally oriented. Looking at company
25 valuations, leverage, credit quality, credit spreads, the

1 overall level of interest rates, and macroeconomics. And
2 those skill sets and that knowledge is very helpful when
3 we're having to make these plan level rebalancing
4 decisions around the strategic allocation.

5 So it's that fundamental research skill set, and
6 the macroeconomic skill sets I might highlight that are
7 really critical to this committee's success.

8 COMMITTEE MEMBER JELINCIC: So it's more
9 skill-set driven than asset background driven?

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 Yes, exactly.

12 COMMITTEE MEMBER JELINCIC: Thank you.

13 Thank you, Mr. Chair.

14 CHAIRPERSON JONES: Okay. You're welcome.

15 Mr. Slaton.

16 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

17 Wylie, going back to page eight, the risk map.
18 So the -- just to remind me and any of the other Committee
19 members, the process of changing colors, democracy,
20 oligarchy?

21 (Laughter.)

22 VICE CHAIRPERSON SLATON: No. How do you
23 reach --

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 It's a great question. So Kit Crocker in our

1 Investment Compliance and Operational Risk Team has a
2 couple of folks whose job it is to continually assess each
3 of these functions, and look at, what we call, operating
4 events, basically mistakes that bubble up. Mistakes
5 happen any time you involve humans, so it's natural to
6 have those.

7 And we have a process within the office to
8 capture those mistakes, and bubble them up, and understand
9 them, and to basically try to understand what control
10 weakness generated the mistake, and is there some
11 improvement that we could improve. It's really quite an
12 impressive -- I would say it's an impressive cultural
13 element that has been created in the Investment Office for
14 folks to feel comfortable raising mistakes and discussing
15 them in an open way, so that you can figure out what the
16 fix is.

17 And the ICOR team leads that activity, but it
18 really requires participation across the office. We
19 wouldn't necessarily be able to glean every bit of that
20 information if we didn't have active participation. So
21 that's the first step.

22 As that information is gleaned and condensed,
23 they're brought to our Investment Office operating
24 committee which I chair, and it includes senior level
25 representatives from all of our asset classes and

1 programs.

2 And any changes that we might suggest, either an
3 increase in risk or a decrease in risk, is voted on at the
4 Operating Committee.

5 And to date, we've strived for consensus. So if
6 we don't -- if someone is dissenting and they feel it
7 should be higher risk or lower risk, we'll basically go
8 back to the drawing board to see if we can really
9 understand why that is. And so far, we've been successful
10 in achieving that level of consensus.

11 VICE CHAIRPERSON SLATON: Good. Well, that gives
12 me comfort that process.

13 Thank you.

14 CHAIRPERSON JONES: Okay. Good.

15 Ms. Mathur.

16 COMMITTEE MEMBER MATHUR: Thank you.

17 You know, back -- well, you know. Back office
18 functions, processes, internal controls are not generally
19 what grabs headlines, but it is really important work.
20 And I am so proud of you and your team for really moving
21 this forward so effectively and successfully over the past
22 several years.

23 I think we're really leading all of our peers in
24 on our focus on this. And given our sort of higher level
25 of complexity, it's all the more important that we do it.

1 So I just want to -- I just really want to congratulate
2 you for the significant progress we've made. And the
3 continued high level commitment across the organization to
4 this effort, because it's easy to sort of push these
5 things to the side, or push them out into the future. But
6 this is really fundamental to delivering, as you said,
7 trust, that we are -- that were actually doing the right
8 things to deliver value for our members

9 So I really appreciate your efforts.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 Well, thank you. Thank you. And I will really
12 just thank and praise my own teams, and all of the teams
13 in the Investment Office, because the reason that we're
14 able to move these things from red to yellow to green
15 really represents hundreds and hundreds of hours of
16 project work. We use the risk rankings on these functions
17 to allocate project resource and activity and attention.
18 So each of these tend to drive what the roadmap is focused
19 on.

20 And literally hundreds of hours of work go into
21 taking -- usually taking something from red to yellow.
22 For example, hundreds of hours were devoted into
23 implementing PEARS project in private equity. And that's
24 part of the reason you'll see their portfolio management
25 private markets has been moved from red to yellow. It's

1 still yellow, so there's still moderate risks involved.
2 But that was a very significant effort, and that is
3 mirrored across a lot of different activities in the
4 office, but thank you for your comments.

5 CHAIRPERSON JONES: Okay. Thank you for your
6 presentation.

7 And now we go to summary of committee directions.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: I was
9 waiting for this moment. And I had a -- I lost my sheet
10 of tabulation. So I might call on Wylie to help me a
11 little bit --

12 (Laughter.)

13 CHAIRPERSON JONES: Well, remember now, you
14 didn't have to take direction on --

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- so I'll
16 fess up. I've been scrambling looking for my cheat sheet,
17 but --

18 CHAIRPERSON JONES: -- the robust discussion now?

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: Exactly.
20 But I know we have a few and then Wylie, you can tell me
21 if I have it all.

22 We are directed to provide to the Committee the
23 UN global compact. And we'll do that either by a link or
24 hardcopy depending on whether we have it.

25 In addition to provide the Committee a link or

1 hard copy depending on which we have, but we think we have
2 the link to the CEM full report.

3 Those are the two that I remember. And then, oh,
4 there's a third on the sustainability to bring back at
5 some point a discussion around MLPs and their unique
6 corporate structure.

7 CHAIRPERSON JONES: Okay.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

9 And I captured one additional -- well done.

10 Yeah.

11 (Laughter.)

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
13 think this isn't actually for staff. It's actually for
14 Meketa so maybe that's why I captured it, because it was
15 for them, to follow up on where the finance sector was on
16 their particular -- on that one page in their agenda item
17 relative to the private markets.

18 CHAIRPERSON JONES: Okay. Good.

19 Okay. Well, thank you. Then that -- we have --
20 go to our last item on the agenda, public comment.

21 We have a request to speak from two members of
22 the public. Bryan Snow and Dr. George Diehr.

23 Did he leave?

24 And you will 50 -- three minutes.

25 MR. SNOW: Fifty minutes you said?

1 (Laughter.)

2 MR. SNOW: A filibuster.

3 CHAIRPERSON JONES: And the clock will start when
4 you start speaking. Thank you.

5 MR. SNOW: Thank you, Honorable Chair and members
6 of the Investment Committee.

7 I'm thankful for the opportunity I have to speak
8 to you again. I was here last month as well, and I
9 decided to dress up a little bit better this time.

10 (Laughter.)

11 MR. SNOW: I don't speak investment or finance.
12 I've been at this meeting a second time now, and I've sat
13 through the whole thing. And so I'm learning a little bit
14 about what goes on and the complexity, and everything that
15 happens at CalPERS, especially with the investments.

16 I understand that things don't typically move as
17 quickly as sometimes we'd like them to in large
18 organizations. I know that you guys have been looking at
19 divestment, or investigating, or looking into it more on
20 possibly reinvesting in some of those things that have
21 been divested from.

22 As I mentioned last month, there's's been a --
23 there has been, and currently is, an unprecedented and
24 growing discontent among the great citizens of this State
25 with public employee pensions. The anger, and

1 pointedness, and the blame is rarely, if ever, pointed at
2 CalPERS, but rather at the fire department, and the police
3 department, and other public employees at the line
4 personnel. And that we're the ones that take care of the
5 citizens or care for them out in the field.

6 And what I'm trying to do here is not necessarily
7 point necessarily blame, but I'm trying to give you guys a
8 perspective of those that are CalPERS members, and --
9 because my -- sometimes it's hard when you're in a large;
10 organization. You don't necessarily get out in the
11 trenches or in the field. I think it's important that you
12 can see that effects that your decisions have and the
13 policies that you make, the long term and the short term.

14 And that it's not just when you say
15 sustainability for the pension system, the effects that --
16 the investment policies and the divestments that are
17 occurring are having -- are in short-term effects as well.

18 In agencies that have, I don't know, 30, 40, 50
19 million dollar budgets, and not 85 to 90 percent of those
20 budgets are salaries, when you have 4 million this year,
21 10 million, 11 million dollar deficit the following year,
22 that can take a really big hit on people, on CalPERS
23 members.

24 And in the past, we've had pink slips have been
25 given out to employees. Luckily, we've been able to

1 stymie that -- or stymie that in our agency. But the --
2 the point that I want to make is that divestment needs to
3 looked at. I know that it's being looked into it, but I
4 think it needs to be a serious thought.

5 A lot of the comments that I hear are very pro
6 divestment and I understand that, but it affects a lot
7 more than you think. It's not a social -- you're not a
8 social justice organization. Your primary purpose is to
9 fund pensions and retirements for your members.

10 And I appreciate all that you do, and hope that
11 you'll give that even more consideration.

12 Thank you.

13 CHAIRPERSON JONES: Okay. Thank you for your
14 comments.

15 This concludes the open session meeting of the
16 Investment Committee meeting. And we will now break for
17 lunch and return at 1:45 and start our closed session
18 agenda.

19 Thank you very much.

20 (Thereupon California Public Employees'
21 Retirement System, Investment Committee
22 meeting open session adjourned at 12:57 p.m.)
23
24
25

C E R T I F I C A T E O F R E P O R T E R

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of May, 2017.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
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